

JFDI with Bon Mastermind Live Zoom Chat 16 June 2022

11:31:58 from Kristen Girard: Yes! Planet we want!

11:32:43 from Stephanie Bergeron: Word count always kills me. Lol.

11:32:45 from Rhianna Basore: Hello! Here and happy but camera off for a bit 😊

11:33:01 from Marsha Mason - Toronto: (Please don't mind me chewing gum, it helps me think :P)

11:33:07 from Stephanie Bergeron: Hi Rhianna!

11:33:23 from Rhianna Basore: Hi @SB! <3

11:34:34 from Rhianna Basore: WOOT! Soooo good!!

11:34:53 from Bonnie Gillespie (she/her): **5x5 CPAT 7/23 11am:**
<https://cricketfeet.as.me/5x5 JFDI5X5 = 50% off>

11:35:19 from Jaki S (she/her): 🙌🙌🙌🙌🙌

11:36:02 from Dana Middleton: It's great!!!

11:44:38 from Kristen Girard: Do you post prices on any of this stuff on social or email or do you save it for the sales page?

11:47:13 from Stephanie Bergeron: Or what ballpark they're looking at to save up for you...

11:47:29 from Kristen Girard: I get all knotted up with saying pricing. Even when the spreadsheet is up in front of me! 😊

11:47:57 from Kristen Girard: Can't talk.

11:48:01 from Kristen Girard: Will type!

11:48:13 from Stephanie Bergeron: I get that, Kristen. But by the same token, I am a buyer that prefers to see the price than have to ask and beat around the bush.

11:48:25 from Kathi Carey: Can you have different price points, Kristen?

11:54:39 from Jaki S (she/her): PS I love how your zoom background includes so many gold and shiniess Kathi! what a power move <3

11:54:55 from Kathi Carey: It's by design, Jaki

11:55:00 from Stephanie Bergeron: I clocked that, too, Jaki. Rock on.

11:55:19 from Jaki S (she/her): 😎 kathi in the year 3000 on planning

11:56:41 from Dana Middleton: She's really good. She helped me!

11:59:00 from Kristen Girard: Kristen - Typing In -- I'm a luminary Artist. I paint Higher Self portraits that help you see yourself with clarity and love no matter how many dragons walk through life with you. They are beautiful and unique to each person. -- I so wish I could get on camera. So much easier than typing! Just not at a good location to go on camera today! Figured it was better to attend than not.

12:00:14 from Kristen Girard: Ok. Thank you.

12:00:21 from Jaki S (she/her): is there somewhere we can see your art Kristen?

12:00:45 from Bonnie Gillespie (she|her): Jaki's early life:

<https://www.youtube.com/watch?v=ntirWguFrFM>

12:01:08 from Kristen Girard: radiancandgrit.com

12:01:16 from Jaki S (she/her): @rhianna 🍷🍷

12:01:34 from Rhianna Basore: <3

12:04:37 from Stephanie Bergeron: Yeah, it's why I don't tell people off-hand that I'm Canadian. You'll have to dig in on my stuff.

12:05:14 from Stephanie Bergeron: How do you spell that?

12:05:22 from Kristen Girard: I get tongue tied about saying my prices because I know most people can't afford what I do. I have to charge between \$5,000 and \$25,000 starting for what I do because it's so work intensive. (No way to make it less! Have tried that many times and the artwork just falls flat and isn't what it needs to be!) I get so worried! -- Yes lots of money issues. Here to work them out!

12:05:34 from Bonnie Gillespie (she|her):

<https://www.youtube.com/watch?v=UbRrNjb9tgU> — If I Were Starting a YouTube Channel Today (by Pat Flynn)

12:07:10 from Kristen Girard: So will check that out! Thank you!

12:07:11 from Kathi Carey: Thanks because I have a lot of questions, too

12:07:44 from Marsha Mason - Toronto: Is there also a prerecorded version of Content 5x5? The 23rd is my birthday week and I will be traipsing with my gals.

12:08:42 from Bonnie Gillespie (she|her): Yes! <https://bonniegillespie.com/5x5> is the on-demand (\$100) version.

12:08:51 from Marsha Mason - Toronto: 🥰

12:16:28 from David Manship: So Shark Tank flashed in my mind ... what are you going to do with my money? Is that a valid addition for a crowd funding project?

12:18:19 from Marsha Mason - Toronto: I give myself pats in the back for things like washing my face, my goalposts have moved so far in a great way! :P

12:22:27 from Dana Middleton: yes! I want to see them!

12:22:43 from David Manship: AGREEED.

12:23:10 from Stephanie Bergeron: "Piece"?

12:23:29 from Kristen Girard: Coasters plus your photos in the background as an art in the wild picture!

12:24:11 from Marsha Mason - Toronto: Art in the wild behind you would be great!

12:24:17 from David Manship: One-of-a-kind conversation starter

12:28:29 from Kristen Girard: I love that expression Bonnie! Needs to be a pancakers gif!

12:28:45 from Dana Middleton: That's brilliant!

12:31:12 from Stephanie Bergeron: capturing that show?

12:31:47 from Kristen Girard: That blank spot on your walls that you are done with staring at?

For more support of your creative journey to your own enoughness, visit bonniegillespie.com.

Bonnie Gillespie

12:32:02 from Kristen Girard: Done with white walls! Give me Art!
12:32:05 from Stephanie Bergeron: bottling a feeling (of being at your fav concert)?
12:32:40 from Stephanie Bergeron: And I think your brand can tolerate it!
12:33:46 from Dana Middleton: what's a stopper?
12:34:09 from Kristen Girard: I have to check with my husband.
12:34:20 from Kristen Girard: Let me get back to you later.
12:34:35 from Kristen Girard: All the things you say to a car salesman.
12:36:35 from Dana Middleton: Ty!
12:37:07 from Stephanie Bergeron: Or the set we WANT to be the most popular
12:37:22 from Kristen Girard: Coaster with an iced tea beading up on it.
12:39:17 from Stephanie Bergeron: Or a series of them around a chip bowl and a couple beer cans...
12:40:08 from Stephanie Bergeron: I could use a shove to email this lawyer to start the trademarking process... I'm just being askeert. Honestly. It's a total JFDI moment.
12:41:23 from Kristen Girard: Yay!
12:41:24 from Dana Middleton: I'm so sorry but I've got to go. Have an appt. Look forward to seeing you guys next time! xoxo
12:41:38 from David Manship: Lov ya Dana
12:41:38 from Kristen Girard: Hugs and taps Dana!
12:42:46 from Kristen Girard: That feels like an oxymoron- Fox and reality TV!
12:42:51 from Kristen Girard: Dana left.
12:48:58 from Kristen Girard: Thank you Dana!
12:49:10 from Bonnie Gillespie (she|her): BIG thank you, Dana. That was awesome!! <3
12:49:21 from Kathi Carey: Thank you Dana!
12:49:57 from Stephanie Bergeron: Yeah, feeling a little buzzy. But I'm SO glad you did that. THANK YOU.
12:50:41 from Stephanie Bergeron: I tried the benefit thing on an experiment with the pre-show VOs, and it worked way better than the feature thing. Even if it felt weird.
12:51:03 from Stephanie Bergeron: Brandprov
12:51:46 from Stephanie Bergeron: I've started using "for the love of ballet" (credit to Kristen)! But, yeah, to use it better...
12:54:29 from David Manship: These look perfect for the 5x5
12:55:33 from Stephanie Bergeron: Kristen, did you get your question in? Did I see it at the top?
12:55:52 from Kristen Girard: Thank you Stephanie!
12:56:36 from Bonnie Gillespie (she|her): <https://ashlynwrites.com>
12:58:08 from Kristen Girard: I get tongue tied about saying my prices because I know most people can't afford what I do. I have to charge between \$5,000 and \$25,000 starting for what I do because it's so work intensive. (No way to make it less! Have tried that

many times and the artwork just falls flat and isn't what it needs to be!) -- Yes lots of money issues. Here to work them out! -- Feeling like I'm leaping without a parachute and just putting them out there is scary stuff.

13:01:00 from Kristen Girard: Ok

13:02:04 from David Manship: Sara, Your one buyer has a vacation home in Sedona where she flies in on the weekend on her private plane

13:02:54 from David Manship: soory

13:03:07 from Kristen Girard: Ok. Deep breathes and lots of tapping to do.

13:03:43 from Kristen Girard: Yes. Will!

13:03:46 from Stephanie Bergeron: You got this!!

13:03:54 from Rhianna Basore: Tame those money monsters!

13:04:02 from Rhianna Basore: You are worth your prices. They want to give you money!

13:05:40 from Stephanie Bergeron: I may also offer that the buyer is ALSO looking for that joy in giving you the money for it!

13:05:48 from Kristen Girard: Love that. -- Thank you all. Needed to hear this.

13:06:33 from Jaki S (she/her): FRIDAY JULY 15th

13:06:35 from Jaki S (she/her): JFDI

13:06:43 from Kathi Carey: July 19th is ours

13:06:44 from Jaki S (she/her): i want it on my calendar

13:06:46 from Jaki S (she/her): i too find

13:06:54 from Kristen Girard: Congratulations!

13:07:33 from Stephanie Bergeron: Happy, happy anniversary to you both once again!