

## JFDI with Bon Module 1 Live Zoom Chat 2 June 2020

- 13:31:41 From Caroline Gasc To Bonnie Gillespie(privately): Love YOU! cant wait. need help badly! mwah mwah
- 13:34:13 From Constance Zaytoun: had no idea it would shift even more!
- 13:39:35 From Dave Manship: Bon, I have some wonderful video from Volanda King, Dr. King's daughter who was with an actor and wonderful speaker on issues like this. Is there somewhere I can share that?
- 13:39:52 From Dave Manship: YoLNADA KING
- 13:47:36 From Gladys Perez: It also involves research because sometimes you don't realize that someone is a POC producer bc they are passing. Specifically Nina Tassler, who is Puerto Rican, but you'd never know it.
- 13:48:36 From Gladys Perez: CSA
- 13:48:41 From Gladys Perez: Casting Society of America
- 13:54:48 From Constance Zaytoun: thank you, Laura!
- 13:56:14 From Tanya Perez: Yes, Laura-I love Avalon and they are my people when we talk about my career. I say no to the stereotypes and they are 100% on board
- 13:56:45 From Gladys Perez: Very helpful, Laura!
- 13:56:50 From Laura Buckles: Avalon is one of the few that sends their best
- 13:57:27 From Priyanka Krishnan: Bonnie! would you bon blast a convo with a CD/agency with regard to BLM?
- 13:57:56 From Tanya Perez:  
<https://www.facebook.com/VictorVictorV/timeline?lst=666149369%3A6027407%3A1591130790>
- 13:58:06 From Priyanka Krishnan: thank you Laura and Tanya for your insight!
- 13:58:21 From Tanya Perez: Same to you Priyanka
- 13:58:47 From Laura Buckles: thanks everyone
- 14:00:23 From Gladys Perez: Ohh, can we get it if we already took the class!
- 14:00:33 From Constance Zaytoun: it's like school supplies!
- 14:00:39 From Gladys Perez: Yes! Stickers!
- 14:09:35 From Dave Manship: Discover the leader in you
- 14:09:36 From Vanessa McMahan Franzén: What if the thing that's the easiest to get out the door is also the thing that is high-stakes and what I have the most experience with? This is tripping me up a bit. I think I'm one of those people that have a ton of ideas
- 14:13:29 From Dave Manship: High stakes is at the top of the pyramid.
- 14:13:36 From Carolyne Aubin: Casting Qs is awesome. I have a copy!
- 14:13:38 From Caroline Gasc: thanks Dave!
- 14:14:07 From Kathi Carey: I have Casting Qs and loved it so much I made a web series out of it
- 14:14:17 From Dave Manship: Boil it down what is the simplest related idea that aligns with your high stakes offer
- 14:15:32 From Constance Zaytoun: @Kathi - i wanna see!
- 14:16:14 From Kathi Carey: Connie — Bon was the Exec. Producer and has it. Ask her.

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*Bonnie Gillespie*

- 14:16:16 From Dave Manship: But back to the topic. What is your undervalued superpower. Caroline your is super vision. Seeing beyond the world that people have come to believe. You help people see the greater possibility and can guide them there
- 14:16:19 From Gladys Perez: Yes, I would love to see that, too, Kathi!
- 14:16:22 From Constance Zaytoun: ooooo!
- 14:16:48 From Gladys Perez: Oh, yeah!
- 14:17:08 From Constance Zaytoun: ruby red -- first time i've laughed in days!
- 14:17:20 From Tanya Perez: GOOSE!
- 14:17:24 From Gladys Perez: Emily, I think you're a Kindred spirit of mine!
- 14:17:26 From Gladys Perez: LOL
- 14:18:41 From Caroline Gasc: David, you named it! and sometimes feels overwhelming to have such a vision and find the WORDS to get people to see what I see! hum... pancakes
- 14:18:44 From Gladys Perez: Cliffs notes!
- 14:18:59 From Remy O'Brien: cliff notes
- 14:19:00 From Kathi Carey: Cliff's Notes!! Yes!
- 14:19:23 From Carolyne Aubin: Coles Notes! I think I still have a few of them, I think.
- 14:19:24 From Tanya Perez: ooooo
- 14:19:46 From Dave Manship: Cliff notes and For Dummies - The brand color is YELLOW and black. Makes you wanna go HMMMMM
- 14:20:22 From Thalma de Freitas: 'Energy signature' is a great concept , we do it naturally
- 14:20:36 From Carolyne Aubin: Please, please, please teach networking.
- 14:20:48 From Priyanka Krishnan: oooh! YES NETWORKING
- 14:20:56 From Anastasia Wilson: PLEASE! such a great thing to offer
- 14:20:57 From Thalma de Freitas: Net-Work yay
- 14:20:57 From Tanya Perez: That is a yummy super power
- 14:21:02 From Constance Zaytoun: i agree!
- 14:21:18 From Constance Zaytoun: lord, yes tags!!
- 14:21:26 From Constance Zaytoun: i need that help!
- 14:21:29 From Raluca Urea: forced Networking is so painful to me, so pls teach free flow Networking, Emily!
- 14:21:38 From Deanna Anthony: helping actors with loglines would be fab
- 14:21:54 From Constance Zaytoun: yaaaasss!
- 14:21:59 From Vanessa McMahan Franzén: OMG I would LOVE THAT
- 14:22:09 From Vanessa McMahan Franzén: I am not clever- I need help
- 14:22:14 From Raluca Urea: yes logline!
- 14:22:19 From Gladys Perez: yes!
- 14:22:23 From Kathi Carey: OH YEAH — people want their loglines!
- 14:22:25 From Thalma de Freitas: Logline, please!
- 14:23:01 From Thalma de Freitas: zone of genius is the best place to start cooking the pancake
- 14:27:53 From Constance Zaytoun: where does education/a learning go?
- 14:29:28 From Deanna Anthony: this is actually my idea as an entertainment consultant, lol - for theatre and tv targeting

- 14:29:34 From Constance Zaytoun: ah hah! got it. thank you!
- 14:29:44 From Emily Kindred: "energy signatures" was all Keith :)
- 14:30:41 From Carolyne Aubin: How about "The Breakfast Pyramid"?
- 14:30:55 From Emily Kindred: @gladys I love kindred spirits
- 14:38:06 From Dave Manship: Bon. Can I share?
- 14:44:14 From Emily Kindred: this is an awesome resource Dave!
- 14:44:41 From Emily Brown: Teaching your customers how to be better customers for you lol
- 14:44:52 From Thalma de Freitas: Dave, please charge for this tip cheat, even if is just \$20
- 14:44:57 From Emily Brown: incredible
- 14:45:37 From Bonnie Gillespie: EmilyB, yes! Just like the SMFA Hot Sheets are a training ground for better ninjahood. Same with the free 11-day training. If they make it through all of that, they are **READY** for our work in the dojo.
- 14:45:38 From Tanya Perez: I know. It's fucking brilliant! Dave, I love this growth!
- 14:45:56 From Tanya Perez: snaps!
- 14:45:57 From Gladys Perez: This is wowza!
- 14:46:04 From Thalma de Freitas: Will you teach the tech of premier softwear?
- 14:46:17 From Emily Kindred: A demo reel is a living document that needs constant maintenance just like headshots
- 14:46:37 From Emily Brown: Yes, and Bonblasts continuing to reinforce your ideology so people know what to expect in tone
- 14:47:08 From Emily Kindred: Empowering actors to do this themselves is **HUGE** especially as we move into shooting and editing more and more from home
- 14:48:45 From Dave Manship: Connie I first met with Bon to consult about my business growth about 10 years ago
- 14:50:18 From Laura Buckles: it's totally number 2
- 14:50:22 From Thalma de Freitas: your book is at least a blueprint of what to look for, or think about
- 14:50:24 From Carolyne Aubin: How much time should elapse between our first and second pancake? Does it depend on how lumpy or fluffy the first one is?
- 14:50:56 From Dave Manship: Thalma, About Premiere, There are so many different editing platforms I don't want to be a teacher of how to use Premiere. What I teach is what to edit and how to edit the work. The process of using the software is up to you.
- 14:50:58 From Raluca Urea: Cause it's all put together in the book, that's why I got it:) I don't Need to search for it.
- 14:51:07 From Geetika: <3
- 14:51:11 From Laura Buckles: It saves them time or money
- 14:52:26 From Dave Manship: But making a pancake doesn't mean you can't come back and bake a cake. A multi tiered cake. You know how to mix ingredients and monitor the process to create something edible.
- 14:52:36 From Dave Manship: For Vanessa
- 14:53:33 From Raluca Urea: oh so that's why my to do list is growing every day !

- 14:55:27 From Geetika: The protest is right in front of my building right now!! ....really hard to focus.
- 14:56:10 From Bonnie Gillespie: Be safe, Geetika. The replay will be here. :)
- 14:56:13 From Dave Manship: Perfectionists, Get over yourself. Just make a pancake and then move on to perfect the thing you really want to do.
- 14:56:18 From Laura Buckles: I hear you Geetika - do what you need to, go with grace always.
- 14:57:11 From Raluca Urea: such a great dilemma, Vanessa!
- 14:57:14 From Tanya Perez: That was a big ole OUCH!!
- 14:57:30 From Emily Brown: <3 I hear you, Geetika.
- 14:58:36 From Constance Zaytoun: that's so on-point!
- 14:59:25 From Gladys Perez: I need to sign off now. Hubby just went out to do laundry with 2 hours til curfew. Please send good thoughts. Be well, everyone. Talk to you Sunday. xo
- 14:59:28 From Thalma de Freitas: I Feld bad for Marie, such a big flop
- 14:59:29 From Emily Kindred: relatability and accessibility is a gift
- 14:59:44 From Laura Buckles: Love and grace to you Gladys
- 14:59:45 From Thalma de Freitas: Be well Gladys!
- 14:59:54 From Emily Kindred: Be safe Gladys <3
- 15:00:03 From Raluca Urea: stay safe Gladys
- 15:00:29 From Anastasia Wilson: i Have to hop off for a 6pm call. see you all soon!
- 15:00:35 From Remy O'Brien: Vanessa. I watch essentrics. She's an ex ballet dancer who teaches fitness. I pay 14 a month.
- 15:01:04 From Bonnie Gillespie: Bye, Anastasia!
- 15:01:11 From Constance Zaytoun: it takes some time, Vanessa. i'm living proof!
- 15:02:52 From Tanya Perez: word
- 15:03:04 From Constance Zaytoun: and to produce -- i'm not posting our regualr segment tomorrow
- 15:03:05 From Caroline Gasc: Dave - you have all ingredients for an awesome cake!
- 15:03:15 From Dave Manship: Thanks Caroline
- 15:04:44 From Vanessa McMahan Franzén: Thanks all! Remy, I will check that out :)
- 15:05:53 From Carolyne Aubin: Bonnie: How much time should elapse between our first and second pancake? Does it depend on how lumpy or fluffy the first one is?
- 15:06:14 From Bonnie Gillespie: Carolyne — can be no time at all! :)
- 15:06:39 From Carolyne Aubin: Thank you Bonnie!
- 15:08:23 From Dave Manship: Carolyne, Success will be measured by how quickly you can start again. If only 30% of businesses succeed, then find a way to start your first 3 businesses as quickly as possible
- 15:08:59 From Emily Kindred: "being a connector" as a factor to build KLT is so helpful
- 15:11:56 From Carolyne Aubin: Thank you Dave. That's great advice.
- 15:12:16 From Laura Buckles: I have to help my neighbor take they're dog out. Love and grace to everyone.
- 15:12:23 From Dave Manship: Anytime Carolyne
- 15:13:14 From Dave Manship: LET's FIND OUT!!!!

15:13:57 From Tanya Perez: Living in the I don't know!! Woohoo!  
15:14:49 From Kathi Carey: Data is good  
15:15:29 From Isabelle Pierre: thank you!  
15:15:33 From Raluca Urea: thank you