

JFDI with Bon Module 2 Live Zoom Chat 7 June 2020

12:00:35 From Alex Ryan: Welcome Emily!!
12:00:55 From Gladys Perez: Hi!!
12:01:02 From Alex Ryan: Hi Everyone!
12:01:07 From Gladys Perez: Laura! I love your curls!
12:01:08 From Laura Dowling Shea: Hi! Just in from my garden.
12:01:19 From Laura Dowling Shea: Thanks Gladys!
12:01:19 From Gladys Perez: Beautiful!
12:02:02 From Emily Kindred: antioxidants and vitamin c!
12:02:18 From Charlene Lam: thanks for the reminder, I need green juice too!
12:02:21 From Jennii Vo Le: Hiii Everyone! <3
12:02:21 From Thalma de Freitas: Mea culpa! yes
12:02:23 From Millie Warren: Hey friends!
12:02:45 From Gladys Perez: Hiya!
12:05:45 From Millie Warren: it froze oh no
12:05:45 From Millie Warren: did it freeze for anyone else? :(Last I heard was "for anyone who is stuck."
12:05:50 From Alex Ryan: I'm good
12:05:52 From Millie Warren: Okay unfrozen ^_^
12:05:54 From Laura Buckles: im good
12:05:57 From Alex Ryan: ☺
12:07:18 From Millie Warren: that's so pretty haha
12:07:20 From Jennii Vo Le: awww that's so beautiful emily!
12:11:36 From Priyanka Krishnan: Hey Tamika!
12:11:40 From Alex Ryan: Hi Hi!
12:11:41 From Emily Kindred: thanks Jennii!!
12:11:43 From Thalma de Freitas: Welcome Tamika!! Good to see you again
12:12:11 From Millie Warren: Oooo it's good to see you all! <3
12:12:48 From Gladys Perez: anything with a power button. I like that.
12:13:45 From Alex Ryan: Office hours is cool!
12:14:00 From Gladys Perez: Ooh yeah!
12:14:14 From Thalma de Freitas: Sounds amazing Bonnie!
12:14:27 From Gladys Perez: I just wrote to Erin to request my plan-a-thon from April be available til end of June. So that's cool.
12:14:44 From Laura Dowling Shea: Tamika, great to see you again today! Do you have an existing business that I can tap into for website help?
12:16:53 From Tamika Simpkins: Hi Laura. Great to see you again also yay! I do have a business, mostly referrals as I'm rebuilding my website based on the work we're doing here, but we can definitely chat on how I can assist. :)
12:17:50 From Laura Dowling Shea: Yay! Let's connect this week.
12:26:41 From Priyanka Krishnan: Love you guys, need to run to another meeting right now - LOVE ON, POWER ON!

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Bonnie Gillespie

- 12:26:58 From Alex Ryan: Bye Priyanka!
- 12:28:09 From Gladys Perez: Need to step away but will stay on bc I'll be back.
- 12:28:18 From Thalma de Freitas: Now I wish a quiz: "who is your person?" to brainstorm with it.
- 12:29:06 From Alex Ryan: ♥
- 12:29:48 From Remy O'Brien: Shoot. I have to jump off. I'll catch replay. Thanks.
- 12:29:53 From Alex Ryan: ♥
- 12:30:32 From Emily Kindred: it me
- 12:30:36 From Alex Ryan: hahahah
- 12:34:14 From Charlene Lam: Reminder to self (and others who may need it): the Person I'm thinking of is the person who actually hires and pays me, not necessarily who I ultimately serve. (I often work with creative membership organisations.) Right, Bonnie?
- 12:34:50 From Thalma de Freitas: Nice!
- 12:35:00 From Millie Warren: Right!
- 12:37:07 From Alex Ryan: What social media does she prefer maybe?
- 12:37:42 From Alex Ryan: Necessary evil let's BURN IT
- 12:38:14 From Alex Ryan: Laminated?
- 12:40:29 From Alex Ryan: Can you say last piece again? "Here's how my person...?"
- 12:40:42 From Millie Warren: benefits from my story.
- 12:40:44 From Emily Kindred: benefits from offering
- 12:41:17 From Alex Ryan: Thanks Emily and Millie!
- 12:42:22 From Millie Warren: ♥
- 12:43:26 From Tamika Simpkins: Same thing here Bon! Too much stuff. Libra in my chart too.
- 12:43:43 From Gladys Perez: I'm hearing this so differently this time.
- 12:43:49 From Alex Ryan: Love that Gladys!
- 12:48:47 From Millie Warren: lol one of my sister's friends felt that way about me because I was "acting too bubbly." lol I never even spoke to her. But she had bad experiences with "bubbly people" lol
- 12:49:02 From Alex Ryan: Millie!
- 12:49:14 From Millie Warren: lolol
- 12:49:37 From Alex Ryan: This is why I have to date in person. Cuz I immediately know
- 12:49:43 From Emily Kindred: no "meh" or "haters" allowed! Not my third :)
- 12:49:51 From Alex Ryan: Life's too short
- 12:50:04 From Gladys Perez: Millie, that's hilarious and so true. I put people off sometimes and all I do is bubble at them and be friendly. They're completely weirded out.
- 12:50:47 From Alex Ryan: Somebody told me they hated me when they met me bc they thought my energy was fake. But then she realized it was just me. And then was totally cool. ☺
- 12:51:06 From Alex Ryan: BRILLIANT!!!!
- 12:51:17 From Emily Kindred: who is she I want to follow her now?!
- 12:53:08 From Jennii Vo Le: I needed to hear that, I feel like I've polarized a lot of people throughout my life for speaking up. Thank you for affirming Bonnie!
- 12:53:41 From Alex Ryan: Love that

- 12:53:49 From Laura Buckles: https://www.instagram.com/steph_gaudreau
- 12:54:23 From Emily Kindred: thanks Laura!
- 12:54:44 From Tamika Simpkins: Thanks Laura!
- 12:54:47 From Alex Ryan: Also I feel like that's in the "not enough ness" world
- 12:54:48 From Laura Buckles: welcome
- 12:55:30 From Millie Warren: omg lololol BUT MY ELBOW!!!!
- 12:55:33 From Emily Brown: Valuing money over people will never make you enough money to be a good person.
- 12:55:40 From Alex Ryan: YES EMILY
- 12:55:43 From Tamika Simpkins: Seth Rogen did that awesomely last week on IG.
- 12:56:08 From Alex Ryan: I missed that Tamika
- 12:56:41 From Millie Warren: @Tamika YEEEEES! That was amazing.
- 12:57:01 From Millie Warren: Dude, @Alex, Seth supported BLM and basically told racists to fuck off "my movies aren't for you."
- 12:57:15 From Tamika Simpkins: Alex, he basically tells ppl to F*ck off in his comments. https://www.instagram.com/p/CA5y_I5hag8/?igshid=ehoow5rlnaqf
- 12:57:26 From Emily Brown: Yes, he was ruthless (in the best way)!!!
- 12:58:07 From Alex Ryan: Can't wait to look thx!
- 12:58:51 From Dave Manship: VALUE YOU. Not the client who is always asking for a discount!!!
- 12:58:57 From Alex Ryan: Yes Dave!
- 12:58:59 From Millie Warren: #itsforexposure
- 12:59:13 From Kathi Carey: That's for YOU Dave!
- 12:59:42 From Dave Manship: CLASS RULES!!!!!!
- 12:59:47 From Alex Ryan: People are deliciously ignorant
- 13:00:00 From Tamika Simpkins: "Lemme show you my Emmy certificate!" Classic!
- 13:00:05 From Millie Warren: There's a great quote about how "I'm not too expensive. You just can't afford me." something like that. :)
- 13:00:11 From Laura Buckles: I have a floor
- 13:00:33 From Dave Manship: Thanks Millie.
- 13:00:45 From Millie Warren: Right, yes! That's it!
- 13:01:17 From Thalma de Freitas: so good!
- 13:01:27 From Alex Ryan: 100 gives for 1 ask
- 13:01:49 From Laura Buckles: "If you're told it's too expensive, raise your rate until you hear, that's so cheap for what you offer"
- 13:01:54 From Millie Warren: and it's based on your time, talent, and experience. And training. And overhead.
- 13:02:03 From Jennii Vo Le To Bonnie Gillespie(privately): I am so thankful you mentioned this class is pay what you can yesterday because I wouldn't have been able to take this class based on my income. Thank you for helping me take a huge step in changing my life, just in time..and it was just the Full Moon in Sagittarius!! Thank you for helping me step through the portal!!! <3
- 13:02:05 From Alex Ryan: Love that!

- 13:02:15 From Tamika Simpkins: Yes Laura!!!
- 13:03:20 From Kristen Girard: And do not listen to the suits that hide in your friends and family. ;)
- 13:03:25 From Alex Ryan: YAASSSSS
- 13:03:26 From Emily Kindred: I missed that one
- 13:03:39 From Alex Ryan: Emily, best testimonial?
- 13:05:34 From Millie Warren: Mmmmmm :P
- 13:05:35 From Alex Ryan: Sounds tasty!
- 13:05:40 From Emily Kindred: pandacakes!!
- 13:06:20 From Dave Manship: Office Hours = ALL YOU CAN EAT PANCAKES
- 13:06:30 From Alex Ryan: IHOP
- 13:06:40 From Millie Warren: Oooo, nice one @Dave
- 13:06:42 From Emily Kindred: the breakfast club
- 13:06:44 From Alex Ryan: JFDI-HOP
- 13:06:46 From Thalma de Freitas: Bruch with Bon
- 13:07:05 From Millie Warren: That's hella cute
- 13:08:20 From Dave Manship: Knowing your person will help you tailor marketing messages to speak to them and then figure out where to find them.
- 13:09:54 From Millie Warren: Maybe think about who *you want* to serve, @thalma ♥ . Like, they make this money, this is their relationship status, this is their age, etc. And you'll draw them in.
- 13:10:43 From Alex Ryan: HAPPY TO!
- 13:10:54 From Jennii Vo Le: At the moment, I'm discovering my friends don't really fit to the profile of my person.
- 13:11:08 From Alex Ryan: Happy to try!!!!
- 13:11:10 From Gladys Perez: Obliger heaven!
- 13:11:15 From Alex Ryan: Yes gladys!
- 13:11:21 From Jennii Vo Le: I love that idea!!
- 13:11:31 From Emily Kindred: I would love a buddy if someone wants to work on longline jamming
- 13:11:36 From Caroline Gasc: Thanks Gladys, you said what I could not figure out for myself
- 13:11:47 From Thalma de Freitas: Hey Alex!! Yay
- 13:11:52 From Alex Ryan: Emily I'm happy to be your guinea pig if you want. Or want to brainstorm ♥
- 13:12:04 From Gladys Perez: Yeah, I need a buddy, too, then. My person is morphing like mad.
- 13:12:39 From Alex Ryan: Thalma (and whoever else wants to connect off chat): alex@alexryanentertainment.com
- 13:13:01 From Gladys Perez: Thanks, Alex!
- 13:13:05 From Emily Kindred: Gladys and Alex happy to link up with both of you

- 13:13:27 From Caroline Gasc: I am just like you - struggling to see "who that can be" - can easily see it for others, not for myself - if one of you would like to set 1 hour brainstorming am in ! PS - am about "Kiss Your Edge" helping leaders take bold steps
- 13:13:33 From Laura Buckles: Thalma, it's like when Bonnmie said in the Q and A: Your person isn't living in Brazil
- 13:13:45 From Alex Ryan: Me too Millie!! People who ask to lower price are the most complicated clients!
- 13:13:46 From Laura Buckles: Bonnmie???!! Sigh
- 13:14:13 From Alex Ryan: PICTURES!!!!
- 13:14:38 From Millie Warren: NEED TO GET THAT FRAMED
- 13:15:02 From Gladys Perez: Emily, yeah! Gladys@GladysPerez.com
- 13:15:32 From Gladys Perez: And Caroline, happy to do an hour... :)
- 13:16:01 From Alex Ryan: Love that
- 13:16:08 From Tamika Simpkins: I'm available to meet. contact@tamikars.com
- 13:16:11 From Emily Kindred: I'm emily.kindred@gmail.com
- 13:16:11 From Millie Warren: And when they ask to lower the price, they ask for the most.
- 13:16:17 From Caroline Gasc: Yes! caroline.gasc@gmail.com
- 13:16:28 From Kathi Carey: DAVE—listen to this because you can attract the perfect buyer
- 13:16:28 From Millie Warren: Please feel free to email me at milliejeanwarren@gmail.com
- ^_^
- 13:17:34 From Alex Ryan: Yes Millie!!! (Re asking for the most, and are the most entitled)
- 13:17:53 From Emily Kindred: vampires
- 13:17:56 From Gladys Perez: Ewww
- 13:18:34 From Alex Ryan: Bye Felicia!
- 13:18:56 From Millie Warren: xD
- 13:19:03 From Alex Ryan: Love all the lightbulbs!!
- 13:19:44 From Alex Ryan: Stained glass
- 13:21:27 From Millie Warren: Law of Attraction
- 13:21:38 From Alex Ryan: I feel like it's going to help me to do the per song work
- 13:21:40 From Millie Warren: ♥
- 13:22:11 From Gladys Perez: All the emails that have been posted, I have you all in a draft, so I'll send and you'll all have them. K?
- 13:22:24 From Laura Buckles: buckleslaura@gmail.com
- 13:23:00 From Millie Warren: Like he took advantage of you. And totally devalued you :(
- 13:23:31 From Alex Ryan: Yes please Gladys!!
- 13:23:38 From Emily Kindred: what does my person prioritize?
- 13:23:45 From Millie Warren: YES @Emily
- 13:23:49 From Alex Ryan: People with money don't necessarily value others' time. At. ALL.
- 13:23:50 From Kristen Girard: Such a powerful story Tamika. Thank you for sharing.
- 13:23:55 From Emily Kindred: that's another question that has come up for me

- 13:24:18 From Alex Ryan: He asked and she accepted
- 13:25:01 From Alex Ryan: It's also coming from a place of lack. "If I don't say yes I won't get paid"
- 13:25:23 From Millie Warren: Mmmm. Thanks for elaborating.
- 13:27:25 From Millie Warren: GIRL lol
- 13:27:46 From Millie Warren: People will pay if they perceive the value.
- 13:28:06 From Caroline Gasc: AWESOME !! There is money out there for VERY IMPORTANT things !!
- 13:28:24 From Millie Warren: Value what you have and others will, too! ^_^
- 13:28:28 From Alex Ryan: Talk about a love language
- 13:28:30 From Alex Ryan: hahahahaha
- 13:28:43 From CarolyneA Aubin: I feel bad for the gold and diamonds.
- 13:28:46 From Gladys Perez: Alex, LOLOL
- 13:28:49 From Alex Ryan: HAHAHAAAAHA
- 13:28:53 From Alex Ryan: ☺ Gladys
- 13:29:24 From Kristen Girard: @Bonnie, what is your enoughness class called?
- 13:29:27 From Dave Manship: People who pay to be included in the "Prestige" club are getting what they paid for they are part of that club, but it doesn't mean they will learn or benefit from being part of that club.