

JFDI with Bon Module 3 Live Zoom Chat 12 June 2020

- 12:31:17 From Jenni Vo Le: Hiii everyone!!
- 12:31:30 From Emily Kindred: hey everyone!!
- 12:31:48 From Laura Buckles: hi everybody
- 12:32:00 From Kathi Carey: Hello!
- 12:32:09 From Alex Ryan: Hi all!
- 12:32:14 From Millie Warren: Hey friends!
- 12:32:59 From Laura Buckles: Money money money!
- 12:33:24 From Emily Kindred: now I'm singing ABBA in my head Laura!
- 12:33:25 From Emily Kindred: lol
- 12:33:38 From Laura Buckles: Ha ha Emily, you're welcome
- 12:36:56 From Dave Manship: Aaron is an influencer. Who are the people who are following him,?? Your person is there somewhere.
- 12:37:31 From Kathi Carey: Dave would be good for this — he has worked with actors at the beginning of their careers who have blown up and become big stars.
- 12:38:40 From Alex Ryan: My sports rehab place does a lot of athletes both pro and pre-pro. So they might be a good place to follow/be in touch w. They also dip into cupping and acupuncture so... 😊 😊
- 12:39:25 From Remy O'Brien: Thanks Dave that's a good idea.
- 12:39:50 From Remy O'Brien: Alex that's great can you tell me who that is?
- 12:40:12 From Alex Ryan: Totally! (Whoops) Sports Rehab LA
- 12:43:01 From Millie Warren: That's how I was thinking of it. ^_^ As a character breakdown for who I want to attract
- 12:54:46 From Dave Manship: Yes Superfans can come from nowhere. CAA Agent was a referral from a client
- 12:54:47 From Alex Ryan: Go Tanya!!
- 12:54:51 From Charlene Lam: I forgot distinction between solution-aware and product-aware. is it "I know there's someone out there" vs "I know this specific person"
- 12:55:02 From Alex Ryan: Yes charlene
- 12:55:06 From Constance Zaytoun: T- i love that you came on for that dance!
- 12:55:10 From Alex Ryan: They know you and/or your product
- 12:55:57 From Dave Manship: And it is a bonus if your super fan is an influencer in the community you market to.
- 12:56:25 From Tanya Perez: True, David.
- 12:57:12 From Charlene Lam: Thanks! @Alex And is solution-aware just "I know there's someone out there" or even more informed, "I know there's someone out there who can help me by _____"
- 12:58:08 From Alex Ryan: I think it's like "I know there's an answer but I don't know what it's called or how to do it..."
- 12:58:29 From Laura Buckles: I understtod Solution Aware as they know a solution is out there but they don't know the name of it or exactly what it might be
- 12:58:48 From Alex Ryan: That sounds right to me too Laura

- 12:59:00 From Laura Buckles: Yeah what you said Alex
- 13:01:02 From Jennii Vo Le: Does anyone have any recommendation on where is the best site to buy a domain name? I was doing some research yesterday but there's so many to choose from.
- 13:01:53 From Desiree Mee Jung: Namecheap
- 13:01:59 From Thalma de Freitas: Google domain 100 times for me
- 13:02:19 From Kristen Girard: Google Domains or Name Silo are good for domain name registration
- 13:02:42 From Thalma de Freitas: Go Daddy makes really difficult to transfer domain to other provider
- 13:02:43 From Millie Warren: Right! Like someone in the UK has my business name and we have similar websites lol but my website includes the city name (Parties Galore CA) versus they're website is just Parties Galore. But I gotta tell my customers the difference so they don't get confused!
- 13:02:43 From Jennii Vo Le: sweet! thank you!!
- 13:02:49 From Emily Kindred: I have used both namecheap and godaddy
- 13:02:53 From Charlene Lam: I just buy my domains through my webhost, so there's just one dashboard/website where I can manage everything
- 13:03:45 From Jennii Vo Le: awesome~ I appreciate your recs!! thank you!
- 13:03:59 From Millie Warren: Wix could be a good option if you already have a website through them. That way it's all through one source.
- 13:04:33 From Constance Zaytoun: does anyone know how to get away from GoDaddy aka the devil?
- 13:04:45 From Constance Zaytoun: transfer that is
- 13:04:50 From Laura Buckles: most places allow you to transfer if you want to
- 13:05:21 From Millie Warren: I'd vote! ^_^
- 13:05:25 From Alex Ryan: Me too!
- 13:05:33 From Constance Zaytoun: or a google survey, Kristen?
- 13:05:37 From Charlene Lam: @Jennii many web hosting packages include a domain name in the package too
- 13:06:19 From Jennii Vo Le: Thank you, @Charlene! I'll definitely look into that!
- 13:06:32 From Alex Ryan: How fun!
- 13:07:13 From Laura Buckles: https://www.fiverr.com/businessnames21/business-or-brand-name-provider?context_referrer=search_gigs&source=main_banner&ref_ctx_id=8267efb9-756f-4581-9a00-dd8ebaefbdef&pckg_id=1&pos=2
- 13:07:24 From Thalma de Freitas: @constance if you find out spread the word cos I gave up (insert cry emoji) #godaddyfromhell
- 13:07:31 From Tamika Simpkins: Thanks Laura!!!
- 13:07:44 From Emily Kindred: Kristen I'd love to help you out!
- 13:08:06 From Constance Zaytoun: Thalma - i hear you! i'll let you know if i ever figure it out!

- 13:08:31 From Laura Buckles: <https://businessnamegenerator.com/hipster-business-name-generator-guide-ideas>
- 13:08:38 From Constance Zaytoun: bottle of wine design!!!
- 13:08:51 From Emily Brown: ooouuuu there's a name...
- 13:08:53 From Alex Ryan: hahaha
- 13:09:58 From Alex Ryan: That happens to me when I find a title for a writing project!
- 13:10:14 From Constance Zaytoun: i also really love CF because it can encompass so much production
- 13:10:20 From Constance Zaytoun: it's not a narrow name
- 13:10:27 From Millie Warren: okay yaaaaas, Emily <3
- 13:10:30 From Alex Ryan: Yes constance!
- 13:10:43 From Laura Buckles: yay - igs and pancakes
- 13:10:50 From Laura Buckles: pigs and pancakes
- 13:10:54 From Alex Ryan: ME EMILY
- 13:10:56 From Emily Brown: I find it keeps my enoughness high too even when another thing has the same name (my production company is smallspace films, and there's a local furniture store called small space.... and it is just fiiiiine to share with them :))
- 13:10:59 From Laura Buckles: Emily I need help with a name
- 13:11:05 From Constance Zaytoun: yay, Emily! thank you!
- 13:11:07 From Desiree Mee Jung: ME too!
- 13:11:11 From Remy O'Brien: I'm in Emily
- 13:11:12 From Thalma de Freitas: Me 3!
- 13:11:25 From Emily Kindred: Pancakes!!! emily.kindred@gmail.com
- 13:11:38 From Tamika Simpkins: Can you say that one more time?
- 13:11:42 From Kristen Girard: Hey Emily! Thank you! Will contact you today!
- 13:12:06 From Alex Ryan: Me too @Emily!
- 13:12:18 From Millie Warren: Sooooo many people don't read T_T lol
- 13:12:54 From Constance Zaytoun: which level of buyer is that, Bonnie?
- 13:13:07 From Jennii Vo Le: Count me in too, Emily!
- 13:13:26 From Charlene Lam: Truth @Millie! People don't read! either "too busy" or attention span too short. The ones who do read are gems
- 13:13:34 From Thalma de Freitas: Emily needs a Zoom group meeting of her own <3
- 13:13:49 From Emily Kindred: so excited to riff with you all! email me and we can set up some one-on-one zooms :)
- 13:13:51 From Alex Ryan: hahahahah
- 13:14:29 From Kristen Girard: @Laura - that you for posting the links!
- 13:14:47 From Laura Buckles: Welcome.
- 13:14:58 From Millie Warren: @Charlene I'm a face painting and I have a giant sign that says, "line starts here" and they still get confused haha
- 13:14:59 From Charlene Lam: Definite silver lining of lockdown ... so many people learning how to use tools like Zoom and Google Docs who resisted before
- 13:15:23 From Desiree Mee Jung: @Charlene 100%
- 13:16:11 From Laura Buckles: So true Charlene

- 13:18:30 From Thalma de Freitas: That's my offer !! <3 Office Hour is so fun
- 13:18:39 From Charlene Lam: Bonnie, do you limit how many people can join an office hour?
- 13:20:36 From Tanya Perez: OOOOOOOOOOOOOO
- 13:20:48 From Emily Kindred: love the exclusivity
- 13:20:54 From Alex Ryan: And so much learning!!
- 13:20:55 From Emily Kindred: huge value add
- 13:20:55 From Desiree Mee Jung: YES!!!!
- 13:21:28 From Millie Warren: and you'll attract more! ^_^
- 13:21:44 From Emily Kindred: JFDI!!
- 13:22:19 From Alex Ryan: And you're getting SO CLOSE on your person!!
- 13:22:34 From Millie Warren: Or a Patreon account! You'll find superfans there I'm sure.
- 13:22:56 From Millie Warren: And you can price things out for like, \$1 a month you get this, \$5 you get this, etc. And you can gather data on how much people are willing to pay for content.
- 13:24:49 From Emily Kindred: I was also thinking in Patreon
- 13:25:10 From Emily Kindred: for Thalma
- 13:25:42 From Charlene Lam: Another vote for Patreon - it's already set up for supporting creatives and content creators. I think I support 3 podcasts via Patreon
- 13:25:59 From Alex Ryan: I'm so new to Patreon! Need to lurk on it more
- 13:26:00 From Tanya Perez: CLASS RULES!!!
- 13:26:01 From Thalma de Freitas: yes yes, it could be Patreon, wanna check how the relationship with the platform
- 13:26:05 From Dave Manship: CLASS RULES!!!
- 13:26:26 From Millie Warren: That's hella cute
- 13:26:59 From Tanya Perez: CR Ninjas OG, Dave!!
- 13:27:37 From Dave Manship: Right on Tanya. It was a great group of Ninjas in training
- 13:27:39 From Alex Ryan: My titles always just APPEAR to me
- 13:27:55 From Thalma de Freitas: yyyaaaayyyy
- 13:28:04 From Tamika Simpkins: Class Rules OGs!!!
- 13:29:13 From Charlene Lam: Can always require that people submit their questions in advance too
- 13:29:38 From Constance Zaytoun: correct!!
- 13:29:44 From Constance Zaytoun: do it with that person
- 13:29:46 From Tanya Perez: LIKE A BOSS!!
- 13:29:59 From Millie Warren: Love your confidence when you said that, @Tamika! :D
- 13:30:06 From Emily Kindred: your time is still valuable and the speed at which you come up with the answers is a superpower Tamika
- 13:30:41 From Constance Zaytoun: @alex -- you're on it! kick out that suit!
- 13:30:47 From Alex Ryan: Hahaha! OUT!!!
- 13:30:48 From Emily Kindred: KTAO- kick their ass out!

- 13:31:07 From Dave Manship: Tamika, Your suit is holding you back by making you think what you know is not enough. You can even disclose that from time to time you may need research something you may not know, but you won't BS them by offering them a bad answer.
- 13:31:10 From Tanya Perez: ahahahahhaah Emily!!
- 13:31:20 From Alex Ryan: Also your confidence finding things out gives THEM confidence that it's ALL GROWTH MINDSET
- 13:31:41 From Laura Buckles: You can also ask for questions before the office hours, my BF does that and it works wel
- 13:31:50 From Jennii Vo Le: Yes!! Thank you for sharing Tamika!!
- 13:31:50 From Bonnie Gillespie: Ooh, I like that, Laura!
- 13:31:52 From Dave Manship: There is no one on planet earth who know everything!!!!
- 13:31:58 From Tamika Simpkins: @Charlene, thanks so much. That's a great idea.
Advance questions.
- 13:32:09 From Emily Kindred: Amen Dave
- 13:32:11 From Charlene Lam: For tech stuff, depending on your ideal person, modelling and teaching them how to find answers on their own is also a gift
- 13:32:38 From Charlene Lam: For social media talks, I
- 13:32:59 From Tamika Simpkins: @Dave, exactly. Thank you for that confirmation! xoxo
- 13:33:05 From Charlene Lam: do prefer some questions in advance because there are so many platforms and the features change all the time.
- 13:33:24 From Dave Manship: Bon people will never remember the name of the website. They will remember that you know the info
- 13:33:32 From Alex Ryan: Yes @Dave!
- 13:33:46 From Millie Warren: The Solution Aware Buyer
- 13:33:47 From Emily Kindred: hearing Connie and Bonnie together is very satisfying :)
- 13:33:48 From Alex Ryan: You're so cute Constance!
- 13:33:50 From Tamika Simpkins: Thanks so much!!! Y'all rock so much!!!
- 13:33:56 From Constance Zaytoun: @remy -- your rice flour moment!!!
- 13:34:12 From Constance Zaytoun: i was so "i don't know!!"
- 13:34:25 From Remy O'Brien: ah. yes. It didn't bother me though. and I ate it anyway and it was delicious
- 13:34:57 From Constance Zaytoun: i love you for that, Remy!!
- 13:35:29 From Remy O'Brien: aww. I love you too!!
- 13:35:33 From Dave Manship: I love PLAYSACE
- 13:35:40 From Thalma de Freitas: Yes!
- 13:35:48 From Alex Ryan: florida
- 13:35:50 From Tanya Perez: And Thank YOU Remy for playing today!!!
- 13:35:53 From Millie Warren: Looks like the state of CA lol or Florida
- 13:36:04 From Remy O'Brien: No thank you. It was fun
- 13:36:05 From Alex Ryan: Millie! You and I...man! ;)
- 13:36:11 From Millie Warren: GIRL ;)
- 13:36:11 From Constance Zaytoun: playspace--so awesome!
- 13:36:48 From Constance Zaytoun: oooooo! that's yummy! i love that idea!

13:36:50 From Tanya Perez: YES, love that!!
13:36:56 From Millie Warren: OooOoooOoooo
13:37:23 From Jennii Vo Le: wow yeesssss!!
13:38:09 From Dave Manship: And if you have a waiting list for HOTSEAT and have to announce that next meeting's HOTSEAT is full you will drive demand for open slots
13:38:57 From Alex Ryan: Love that Dave!
13:40:01 From Constance Zaytoun: ditto!
13:41:07 From Dave Manship: You can also allow people who are prepaid for HOTSEAT and waiting for their slot to attend next office hours for free
13:41:24 From Emily Kindred: amazing Dave
13:43:33 From Millie Warren: square
13:44:40 From Caroline Gasc: what is the triangle again ? I missed that part. I got the 5 types of buyers?
13:45:24 From Charlene Lam: Reminder to self as I'm thinking of delivery methods: I need a combination of structure and flexibility to work with my energy levels. I need to know in advance when I'm "on" — scheduled showtimes — so I can prep and rest. But also the flexibility to work on things when I have a surge of energy.
13:45:48 From Constance Zaytoun: Ryan - ASK
13:46:51 From Laura Buckles: That helps until I can figure out a name lol
13:47:21 From Constance Zaytoun: y'all -- thank you, as always, for the pleasure to be among you! gotta run to a virtual callbac. virtual! woot!
13:47:30 From Emily Brown: break a leg!!
13:47:31 From Alex Ryan: Bye love kill it!
13:47:52 From Remy O'Brien: break a leg Connie
13:47:53 From Dave Manship: Charlotte, Your structure can offer purple to subscribe to calendared showtimes, but a higher subscription could offer spur of the moment BURSTS or BOOSTS that will reflect your own surge of energy.
13:48:06 From Dave Manship: People not purple people
13:48:51 From Millie Warren: GURL xD
13:48:53 From Thalma de Freitas: hahahahah
13:48:59 From Tamika Simpkins: The cat's out of the bag!!! LMAO
13:49:01 From Millie Warren: BRUH haha
13:49:07 From Emily Kindred: bless
13:49:08 From Alex Ryan: I was like what a great offer: Purple!!
13:49:18 From Laura Buckles: But you get your own link, so you are special!
13:49:21 From Tanya Perez: I love that!!
13:49:24 From Millie Warren: lol at Tamika DYING haha
13:49:42 From Tamika Simpkins: Millie <3
13:50:05 From Millie Warren: Hahaha love watching people laugh haha
13:51:46 From Emily Kindred: <3
13:51:54 From Millie Warren: An overnight success* haha
13:52:07 From Jennii Vo Le: YAY!!!! Manifested!!

13:52:54 From Charlene Lam: @Dave yes to having clear "available" times and communicating it. I need to have times I'm completely OFF to recharge

13:54:01 From Jennii Vo Le: @Charlene, I definitely agree, I need to consider my energy level when giving my offerings. Thank you for sharing the reminder!! <3

13:54:11 From Alex Ryan: Great reminder!

13:54:22 From Kristen Girard: @Bonnie, Do we have access to the JFDI sessions we have attended or do we loose access at the end of June?

13:55:03 From Kristen Girard: Do you have a link for that, yet?

13:55:09 From Tanya Perez: woohoo!

13:55:12 From Jennii Vo Le: Does that also mean loosing access to the replays?

13:55:14 From Laura Buckles: ... can I have my own link... jk

13:55:21 From Alex Ryan: HAHAHAAAA

13:55:36 From Alex Ryan: LOVE. IT!!!!

13:55:38 From Thalma de Freitas: Oooooooooohhhhhh!!!

13:55:41 From Millie Warren: :P

13:55:41 From Tanya Perez:
ahahahahahahahahahahahahaahahaahhahahahahaahaahhahaahahahahahaahhaa Laura are you a Rebel 5?

13:56:11 From Millie Warren: YES! Share your email if you wanna join our little sessions.
^_^