

JFDI with Bon Module 4 Live Zoom Chat 15 April 2020

- 12:02:17 From Berry Newkirk: I love your hair Thalma
12:02:41 From Gladys Perez: Ooh, yeah!
12:02:43 From Gladys Perez: Is it green?
12:02:47 From Tanya Perez: what what! Master tapper in the house!
12:02:48 From Gladys Perez: Blue-green!
12:02:59 From Constance Zaytoun: blocked or freaked out!
12:03:13 From Gladys Perez: Hugging all my chins!
12:03:17 From Kathi Carey: Ooooh, Thalma!! HAIR!
12:04:24 From Bradley Nikoal Williams: Love the new hair color Thalma!
12:04:32 From Thalma de Freitas: Aquamarine <3 thanks friends!! Drastic hair color change is a thing for me
12:04:35 From Berry Newkirk: comfort
12:04:46 From Gladys Perez: I love it, Thalma
12:04:52 From Gladys Perez: Yes, comfort for Dana.
12:05:11 From Thalma de Freitas: Wellness
12:05:17 From Kathi Carey: Kitty!! Berry
12:05:19 From Sandy Reynolds: I am in a similar area and I usually see it as pain relief.
12:06:23 From Berry Newkirk: yeah. he's clawing furniture again and so he is stuck in my arms for a bit.
12:07:46 From David Manship: DAVE is not an actor
12:07:51 From Rhianna Basore: it's like they self identify in the discovery
12:07:59 From Kathi Carey: Kathi is not pursuing acting anymore
12:08:09 From page huyette: I'm a non actor!
12:08:28 From Charlene Lam: also a non-actor :)
12:08:45 From Dana Middleton: Non-actor :-)
12:08:57 From Constance Zaytoun: maybe it's not your first pancake
12:09:14 From Gladys Perez: The granular stuff from Content Creation is like the Seth Godin blog. @Remy, do you read that?
12:09:34 From Constance Zaytoun: it seems like a multi-layered endeavor and it's juicy and good!
12:09:36 From Berry Newkirk: do the reading.
12:09:43 From Berry Newkirk: I just started again to get the money flowing.
12:09:44 From Gladys Perez: Yes, do the astrology.
12:09:51 From Kathi Carey: Yes, do the astrology
12:09:52 From Berry Newkirk: the other stuff is longer term goal
12:10:53 From Tanya Perez: woohoo!!!
12:11:03 From Gladys Perez: Oh Remy!!
12:11:12 From Constance Zaytoun: you've been saying this all along, woman!
12:11:19 From Constance Zaytoun: perfection!
12:11:21 From Thalma de Freitas: Virtual hugs Remy
12:11:52 From Rhianna Basore: <3

12:12:35 From Rhianna Basore: not a real job
12:12:57 From Rhianna Basore: why would anyone pay me to have fun?
12:12:59 From Constance Zaytoun: that's why we "hear" the folks who say "i could do that!"
12:13:24 From Rhianna Basore: @constance exactly!
12:13:32 From Bradley Nikoal Williams: Nope lol I will charge all the money lol
12:13:41 From Gladys Perez: LOL @Bradley!
12:13:46 From Rhianna Basore: Let's make incredible money living our bliss!!
12:13:52 From page huyette: I have a question
12:14:01 From Remy OBrien: thanks everyone.
12:14:47 From Constance Zaytoun: i love this question!
12:16:06 From Bradley Nikoal Williams: Those numbers and data make me do a happy dance lol
12:17:04 From Thalma de Freitas: ' You wanna work with people who brings you joy' - <quote> <3
12:17:04 From Rhianna Basore: work with people who bring you bliss!
12:17:30 From Thalma de Freitas: great question
12:17:45 From Dana Middleton: Even now?
12:18:13 From Bradley Nikoal Williams: offing a test to figure out if they are poly ready. \$20 bux?
12:19:10 From Bradley Nikoal Williams: I don't wanna do customer service, BTDT
12:24:02 From Rhianna Basore: How can we lurk to find out if prices aren't on their website - because they want to get on a call first?
12:24:35 From David Manship: Rhianna, Request a quote. My competitors ask me all the time
12:24:52 From David Manship: They don't tell me they are comptitors
12:25:02 From David Manship: They just say they are actors needing a service
12:25:08 From Rhianna Basore: @Dave - amazing, thank you!
12:28:18 From Constance Zaytoun: yes to above! folks do that to me for voice coaching services all the time.
12:29:47 From page huyette: How about putting a price up there with the right to change it when I want?
12:30:30 From Rhianna Basore: sneaky, sneaky money issues!
12:31:20 From page huyette: I just checked out someone's website who is doing what i'm putting together and her fees were DOUBLE
12:31:28 From Rhianna Basore: WOW
12:32:20 From David Manship: Page I bet Bonnie would tell you that you are only charging half of what it should be
12:33:23 From Carolyne Aubin: Future JFDI is going to be amazing!
12:33:37 From Carolyne Aubin: Because current JFDI is awesome!
12:33:39 From Rhianna Basore: Phew, I love being early to this party
12:33:44 From David Manship: Been a tru believer for almost 15 years
12:33:47 From Rhianna Basore: Also this is a great party

- 12:34:14 From Tanya Perez: Love this Early Bird Dance Party
- 12:34:28 From Rhianna Basore: @Tanya yes! hahah
- 12:34:40 From Thalma de Freitas: I feel the status of being in your beta tests, feels good, I feel so lucky
- 12:35:12 From Berry Newkirk: Love this Dave
- 12:35:22 From Rhianna Basore: It looks AMAZING
- 12:35:23 From Carolyne Aubin: Looks great!
- 12:35:27 From Remy OBrien: This is beautiful
- 12:35:33 From Tanya Perez: Same!! Very proud of you, DAVE!!
- 12:35:57 From Dana Middleton: This looks so cool, Dave!
- 12:36:32 From Rhianna Basore: I really love Unsplash for gorgeous free pics
- 12:37:20 From Constance Zaytoun: DIY better freakin' cost!
- 12:37:28 From Constance Zaytoun: i'd pay for it
- 12:37:33 From Rhianna Basore: me too!
- 12:38:06 From Bradley Nikoal Williams: same here...take my money!
- 12:38:08 From Constance Zaytoun: freebies; DIY; Pro -- genius!
- 12:38:14 From Charlene Lam: Love it! I think of it as DIY (lower price), DIT (do it together, higher price with more interaction), DFY (done for you, highest price. I don't actually like this service)
- 12:39:03 From Thalma de Freitas: I'm so here for this course @David
- 12:40:44 From Berry Newkirk: gotta duck out. Love this, can't wait to watch it in replay. Love y'all!
- 12:42:43 From page huyette: Dave, how about the ability for a client to upgrade to the higher level when they realize they actually want it done and don't really want to do the work
- 12:43:01 From Constance Zaytoun: it's like going to an art gallery to purchase
- 12:45:16 From page huyette: I do that too--too many projects equals no movement!
- 12:45:30 From Constance Zaytoun: yaaaaas! that's totally what i was hearing, too!
- 12:45:32 From Dana Middleton: so helpful, Bonnie!
- 12:46:56 From Tanya Perez: Yes, that is why I went back to Karen. I was jumping to step 25 when I needed to focus on step 2
- 12:47:08 From Constance Zaytoun: more
- 12:47:12 From Rhianna Basore: too low
- 12:47:14 From page huyette: \$00 Dave!
- 12:47:17 From Tracy Hess: Oh so low
- 12:47:21 From page huyette: 400!
- 12:47:21 From Carolyne Aubin: Much too low!
- 12:47:26 From Kathi Carey: Agreed Rhianna
- 12:47:27 From Bradley Nikoal Williams: WHat???
- 12:47:40 From Thalma de Freitas: \$150 at very least, seriously
- 12:48:27 From page huyette: Love the titles of the services btw
- 12:48:40 From Bradley Nikoal Williams: The titles were fire!
- 12:50:50 From Charlene Lam: how long is each of those 4 modules??
- 12:50:53 From Thalma de Freitas: Yes!

- 12:51:00 From Carlyne Aubin: I think so.
- 12:53:26 From Constance Zaytoun: Dave -- get ready for lots of new clients!
- 12:53:37 From Thalma de Freitas: Maybe different price for beginners, advanced and pro editor?
- 12:53:44 From Rhianna Basore: he already has a room of raving fans and he hasn't even launched yet!
- 12:54:20 From Bradley Nikoal Williams: omgosh can I just have it already!!! lol
- 12:55:17 From Thalma de Freitas: This is a much needed product. Self Editing for Actors, heheheh
- 12:56:40 From Tanya Perez: yup
- 12:57:50 From Tanya Perez: hell yeah
- 12:58:32 From David Manship: Just saw Vinyards are doing virtual Tastings. They send product and then host the virtual tasting at a scheduled time. Featured on CNN
- 13:00:49 From Tanya Perez: @Thalma YES i.e. Self Editing for Actors
- 13:01:01 From Tracy Hess: Gotta run!
- 13:01:53 From Remy OBrien: too low Connie.
- 13:02:30 From Sandy Reynolds: just thinking of the value... people spend a lot of money on food.
- 13:03:55 From David Manship: Constance, what does your class look like?
- 13:04:28 From Thalma de Freitas: I spent \$90 for a whole30 mastermind once, it was basically to be part of a FB private group and daily motivational emails with recipes
- 13:06:41 From Tanya Perez: Boom. Right there. Thank you for saying that. i.e. exceptions
- 13:07:58 From Charlene Lam: The box is a box of food and other ingredients? I just spent \$75 on a container of yogurt, a small bag of granola, some cookies and cupcakes from a local biz. Did not include expertise just treats! People CAN and are spending money on food!
- 13:08:01 From Kathi Carey: #withme
- 13:08:13 From Thalma de Freitas: and Pdf. ingredients and spices is a must <3
- 13:08:34 From Tanya Perez: YES!
- 13:08:43 From Remy OBrien: Love that laugh Connie
- 13:09:16 From David Manship: People who are already subscribing to Plated, etc. are paying big \$\$\$. Take a box and REMAKE IT BETTER. With Connies help
- 13:09:24 From Tanya Perez: I spent the summer working for a Saudi family and watching the way they spend was a huge awakening for me
- 13:09:45 From Tanya Perez: @Dave, that is a great service!
- 13:10:04 From Constance Zaytoun: i love the quiz!
- 13:13:12 From Bradley Nikoal Williams: Thanks Constance
- 13:14:42 From Constance Zaytoun: thank you, everyone! just read comments. so wonderful. Y'ALL ROCK!
- 13:16:17 From David Manship: 10 in the hot seat is the way to go. Open meeting with \$\$ in your pocket. Free people will come back
- 13:16:45 From Constance Zaytoun: right! open meeting with money already set
- 13:17:21 From page huyette: I just bought a domain today, it's an obsession...
- 13:17:28 From Tanya Perez: SWEETTT

- 13:17:40 From Constance Zaytoun: i'm obsessed with domain names!
- 13:17:56 From Constance Zaytoun: i hear you page!
- 13:22:06 From Constance Zaytoun: i want to know that thing!!
- 13:22:09 From Tanya Perez: REMY!!!!
- 13:22:09 From Constance Zaytoun: MOONS!
- 13:22:13 From Constance Zaytoun: tell us!
- 13:22:15 From Tanya Perez: YES!!!
- 13:22:52 From Charlene Lam: Is it OK to name a public price, and then offer a discount to a bunch of people both as a marketing exercise and because of money issues? BTW, my quick answer do myself was, yes, if I like my reasons. But would love your take!
- 13:23:32 From Tanya Perez: Damn, this helps me soo much!!
- 13:23:53 From Bonnie Gillespie: I'm so glad, Tanya!! :)
- 13:25:30 From Sandy Reynolds: Charlene I have done that to fill seats in the past especially if I have a lower enrolment or I have a facebook group and I want to have more people in it...but only after I've closed the offer. I'm selective about who it is - usually someone who is my person or I think would really benefit from it.
- 13:26:39 From Bonnie Gillespie: facebook.com/curablehealth
- 13:27:01 From Kathi Carey: I'm going
- 13:28:29 From Kathi Carey: I love BREE!!
- 13:29:55 From Kathi Carey: I did that masterclass
- 13:30:54 From Charlene Lam: @Sandy, oh, good insight about doing it after cart closes. Thank you!
- 13:32:05 From Sandy Reynolds: Curious..question because I am all about helping people who are chronic people-pleasers...do you think money issues are related to people-pleasing in any way?
- 13:33:58 From Bradley Nikoal Williams: I've paid to have my human design chart done and translates. Heck I went to a HD coach!
- 13:34:08 From Constance Zaytoun: sandy -- totally need your help!
- 13:34:30 From Rhianna Basore: thank you!
- 13:34:41 From Kathi Carey: Tanya — saw you on TV last night!