

JFDI with Bon Module 4 Live Zoom Chat 17 June 2020

10:00:54 From Jenni Vo Le: good rising everyone!
10:01:01 From Millie Warren: Morning! ^_^
10:01:09 From Tamika RS: G'd Morning Y'all!!!!
10:01:16 From Raluca Urea: Morning west coast! Evening Europe!
10:01:19 From Kristen Girard: Hello JFDI'ers!!!
10:01:32 From Emily Kindred: Also Canadian Emilys
10:01:43 From Emily Kindred: :D
10:01:47 From Alex Ryan: Hi all!
10:01:59 From Laura Dowling Shea: Hello!
10:02:00 From Raluca Urea: Sharing dinner with y'all :)
10:02:07 From Millie Warren: New Emily, tap in!
10:02:08 From Millie Warren: lol
10:02:20 From Emily Kindred: a one Emily minimum
10:02:24 From Kathi Carey: Raluca, sharing breakfast...
10:03:10 From Millie Warren: 100%
10:03:20 From Kristen Girard: Pledging!
10:04:33 From Emily Kindred: suit in a costume! LOVE THAT
10:05:10 From Raluca Urea: @Kathi, enjoy and thank you! Love breakfast!
10:06:36 From Tamika RS: Currently reading her GR, LB book
10:06:51 From Laura Buckles: Yay Tamika
10:06:53 From Alex Ryan: Me too Tamika!
10:07:21 From Alex Ryan: And It's Not Your Money. Just read my next week's chapter
10:07:28 From Tamika RS: Yay! Love that
10:07:39 From Desiree Mee Jung: Alex I just finished Tosha's books!
10:07:46 From Alex Ryan: What's the other one??
10:08:01 From Desiree Mee Jung: Whoops! I meant It's Not Your Money :)
10:08:20 From Alex Ryan: ♥ ♥ So. Good. And each chapter comes at the exact right week for me!
10:08:44 From Desiree Mee Jung: ME TOO!! I REALLY needed it this past month - timing was perfect - of course it was!
10:08:59 From Alex Ryan: OF COURSE IT WAS
10:09:00 From Millie Warren: Huggles! ^_^
10:09:51 From Raluca Urea: Money is like my...Monster:(
10:10:27 From Millie Warren: Oooooo ♥
10:13:13 From Laura Buckles: I just broke off my coaching from my hypnosis/meditation/magical mindset work Laura.
10:22:56 From Denise Ivanoff: I JUST realized last night after taking an online tap class that it' would actually be EASIER to teach group piano online than in a classroom, and onlinegroupiano.com was available...just bought it!
10:23:14 From Alex Ryan: LOVE IT!
10:23:30 From Emily Brown: Woooo that's JFDI energy for suuuure.

For all the colossal goodness that is the **Enoughness Journey** and the **Expansive Capacity** mastermind, visit bonniegillespie.com.

Bonnie Gillespie

- 10:24:15 From Tamika RS: That's awesome @Denise!
- 10:24:20 From Laura Buckles: Nice Denise!!
- 10:29:15 From Millie Warren: "Spectacular value for the right person," ♥
- 10:29:30 From Tamika RS: EXACTLY! My lot in life. LOL
- 10:29:36 From Alex Ryan: HAHahaha
- 10:30:23 From Laura Buckles: I trade off with my boyfriend, I do his market research and he does mine so we don't get sucked in
- 10:30:25 From Raluca Urea: I can never do market Research cause I've got comparisonitis
- 10:30:32 From Alex Ryan: Love that laura
- 10:30:39 From Dave Manship: REMEMBER There is no one like you!! If you have an expertise don't let imposters undervalue what you offer.
- 10:30:48 From Emily Brown: Buckles that's genius.
- 10:30:55 From Raluca Urea: that's so Kind, Dave!
- 10:31:22 From Kristen Girard: Do not compare what you do to anything on Etsy!!! Or Amazon!!! Or any of those market place types because it is a race to the bottom that no one wins but the owners of Etsy, Amazon or whatnot.
- 10:31:33 From Emily Kindred: Dave! You cant gems make my heart so happy <3
- 10:32:06 From Alex Ryan: Helpful kristen!
- 10:32:30 From Emily Kindred: chat!
- 10:32:37 From Emily Kindred: not cant
- 10:32:41 From Emily Kindred: ugh
- 10:32:41 From Tamika RS: @Dave, Love that!!!
- 10:32:52 From Desiree Mee Jung: Yes @Kristen!
- 10:33:15 From Millie Warren: OOF THAT HIT ME lol
- 10:33:27 From Tamika RS: @Kristnen Yes honey!
- 10:33:52 From Millie Warren: I've had people be supportive of my prices and others flatout say, "That's expensive!" lol nope. NOT MY IDEAL CUSTOMER haha
- 10:34:14 From Millie Warren: Just gotta confidently say it to make them confident about paying it.
- 10:35:04 From Emily Kindred: best role model at launching at 85%
- 10:35:14 From Millie Warren: ♥
- 10:36:51 From Bradley Nikoal Williams: whew@ special pricing:)
- 10:38:20 From Millie Warren: It's like something being \$19.99 instead of \$20.
- 10:38:21 From Millie Warren: lol
- 10:38:32 From Bradley Nikoal Williams: you are that chic!
- 10:42:45 From Dave Manship: This is also relevant to self producers - You want to be paid as an actor. Why are you asking your actors to work in your project for free?????
- 10:42:57 From Millie Warren: YES 100%
- 10:43:07 From Kathi Carey: Dave — exactly. It's why I ALWAYS pay my actors
- 10:43:22 From Raluca Urea: Yep, that's what I can't do, ever since I had to cast direct and produce a Show...
- 10:43:33 From Denise Ivanoff: One of my friends gets actually mad at me because I am 10 years younger than her and she charges \$85-\$90/hour for voice, and I want to charge \$95/hour

for piano (private)) and she thinks piano SHOULD be cheaper and that I SHOULD charge less because I am younger.

10:43:50 From Bradley Nikoal Williams: I hear you Dave. can't wait to pay some actors when I do my project

10:44:26 From Raluca Urea: That's weird, Denise...what she thinks I mean

10:44:50 From Alex Ryan: I think that's a "her own enough ness" issue. Nothing to do with you.

10:44:54 From Millie Warren: @Denise sounds like she's trying to control the market and her "competitor."

10:44:54 From Laura Buckles: @Denise how adorable that she's showing you her issues.

10:44:55 From Denise Ivanoff: I realized I've been letting her judgment keep my prices low to comfort her low enoughness.

10:45:02 From Alex Ryan: HAHAH Buckles!!

10:46:26 From Tamika RS: @Laura exactly

10:46:44 From Millie Warren: @Denise it's your business. Never let a buyer or a competitor dictate your prices. ♥ Face painters deal with this all the time lol You'll build that muscle!

10:48:53 From Laura Buckles: I like to say (usually to myself) "thanks for showing me your reality, no thank you, I'll create my own" when people try to "help" me that way.

10:48:54 From Emily Kindred: heart math <3 <3

10:49:38 From Millie Warren: Oof and people of different ages, too

10:51:04 From Raluca Urea: Back in Romania, where I was trained, the teachers were saying " Well..you're doing it for the sake of art or for Money?" ugh.....

10:51:47 From Millie Warren: And you need money to make your art ♥

10:51:59 From Denise Ivanoff: Yes, she thinks that it is her obligation to live frugally so she can serve at an affordable rate. Meantime I thought "What if I had a subscription to downloads for \$5/month and 100,k people signed up?" And started looking at real estate on Star Island lol.

10:52:01 From Raluca Urea: apparently they didn't think so:))

10:53:01 From Laura Buckles: @Raluca - luckily you get to make your own reality

10:53:25 From Raluca Urea: Definitely! Stepped out of that mindset

10:57:58 From Tamika RS: People don't read

10:58:12 From Jennii Vo Le: HAHAHA...IT IS SOOOO TRUEEEEE!!! YESS!

10:58:30 From Tamika RS: I say that to my clients all the time. LOL

10:58:53 From Emily Kindred: it becomes hospice care

10:59:14 From Dave Manship: Emily, problem is your the one that is dying

10:59:34 From Alex Ryan: Dave ha!

11:00:28 From Jennii Vo Le: that is so true...the healer ends up getting so much more drained.

11:00:58 From Raluca Urea: So I actually gave a Lady a refund, back when I was cleaning houses in Philly, cause she wasn't happy with my cleaning. Actually she was very unclear About what she wanted me to do...but she was really mean and of Course I went into scared mode....

- 11:01:00 From Millie Warren: Oof, when I first started face painting I painted a little girl who LOVED the design. But mom wanted a refund (of \$5) because the lines in the design wasn't symmetrical and she was a makeup artist so the art wasn't up to her standards. T_T
- 11:01:39 From Emily Kindred: brb amazon delivery
- 11:02:01 From Raluca Urea: Ahhh Millie!
- 11:03:08 From Laura Buckles: I see it as a gift. Like oh thank goodness you've let me know I will never want to work with you EVER. You did my work for me.
- 11:03:32 From Raluca Urea: YEs, I definitely never went back to that place and realized I am not fit for cleaning houses.
- 11:03:49 From Alex Ryan: Eery time I hear this story I'm like WTF???
- 11:04:23 From Millie Warren: KAREN
- 11:04:28 From Alex Ryan: HAHAHAAAA
- 11:04:34 From Kathi Carey: Exactly @Millie!
- 11:04:44 From Tamika RS: LOL @Millie!!!
- 11:05:01 From Laura Buckles: Words you never want to hear "hey girl, it's Bonnie, LISTEN..."
- 11:05:02 From Millie Warren: lolol
- 11:05:18 From Emily Kindred: LOL Laura B!
- 11:05:57 From Dave Manship: Also, Be careful of gatekeepers ... people who are engaging your services on behalf of others. They can be a problem. Get the pricing agreement up front or the gatekeeper will decide if your price is too high for their boss.
- 11:06:18 From Bradley Nikoal Williams: that is a thing I need to hear,
- 11:06:28 From Bradley Nikoal Williams: in regards to refunds.
- 11:06:44 From Alex Ryan: Good point Dave. I def had that in tutoring
- 11:07:24 From Alex Ryan: Thirds baby
- 11:07:40 From Bradley Nikoal Williams: oh! thanks for that Dave
- 11:07:54 From Kristen Girard: When it comes to people giving you "feedback" - no matter how famous or "awesome" the person is... not just sometimes, but many times they are wrong especially the ones who cut you down or try to make you feel small.
- 11:08:22 From Denise Ivanoff: @Kristen yes
- 11:08:36 From Raluca Urea: I think I kinda know some Flowers too:))
- 11:08:39 From Millie Warren: GURL haha
- 11:09:13 From Emily Kindred: so true Kristen
- 11:10:02 From Raluca Urea: ah, so soothing @Kristen! I am Always so afraid of this type of Feedback...and think everyone's right
- 11:10:22 From Alex Ryan: So many people give feedback for themselves. Esp true w writing I've found
- 11:10:49 From Raluca Urea: My therapist used to say: they're saying something About them not About you...
- 11:11:14 From Alex Ryan: Exactly right Raluca. Someone said to me "if you get the note more than 3x consider it's value"
- 11:11:15 From Emily Kindred: yes Raluca
- 11:11:20 From Millie Warren: Oooo @Raluca that's a great perspective.

11:11:37 From Emily Kindred: I love the saying "when someone points at you they are pointing 3 back at themselves"

11:11:38 From Raluca Urea: And it was actually About a romantic relationship that went wrong

11:11:46 From Raluca Urea: yes Emily!

11:19:09 From Millie Warren: YES. It feels so light and focused. ♥

11:19:39 From Raluca Urea: I get so much Energy and positivity from this Group and this work, thank you all!

11:19:59 From Jennii Vo Le: Hi @Laura! I would love to connect! I have a friend who has been asking me about hynotherapy and I would love to let him know about you when you share your offering to the world!

11:20:31 From Millie Warren: BOOM lol

11:21:20 From Laura Buckles: Awesome @jennii I'm on the email list, are you?

11:22:03 From Jennii Vo Le: OH I'm not sure if I am but you can email me at j8nnii@gmail.com :)

11:22:32 From Laura Buckles: nice, I'm buckleslaura@gmail.com

11:22:50 From Jennii Vo Le: sweet!! thank you, Laura!

11:22:57 From Laura Buckles: thank you!

11:23:35 From Millie Warren: Here to help! ^_^

11:24:00 From Millie Warren: (we can message privately so my answer doesn't skew anything lol)

11:24:45 From Jennii Vo Le: We can do it together tomorrow morning too, Emily!

11:26:14 From Millie Warren: OOOOO ♥ Congrats!

11:29:45 From Carolyn Aubin: Gotta go. :(Thank you for another great session!

11:29:54 From Raluca Urea: byeee

11:35:24 From Emily Kindred: is there an email list?

11:35:40 From Emily Kindred: I feel like I missed something

11:35:43 From Millie Warren: A few of us have a little email group! Post your email and we'll add you ^_^

11:35:54 From Emily Kindred: emily.kindred@gmail.com

11:36:02 From Emily Kindred: thank you Millie!

11:36:04 From Millie Warren: We jam during the week and keep on brainstorming. :D

11:36:06 From Millie Warren: No problem!

11:36:25 From Emily Kindred: AMAZING!

11:36:27 From Emily Brown: emilybrown144@gmail.com please and thank you :D

11:36:35 From Emily Brown: NONPRENEUR

11:36:37 From Emily Brown: love it.

11:36:41 From Alex Ryan: ;) YAY pancaking on the side!

11:36:54 From Dave Manship: Laure build your muscle go from nonpreneur to NINJApreneur

11:36:59 From Alex Ryan: YAS DAVE

11:37:03 From Emily Kindred: love that Dave

11:37:38 From Bradley Nikoal Williams: that was great nonpreneur

11:37:45 From Bradley Nikoal Williams: bye all
11:37:48 From Millie Warren: Added both Emilys :)