

## **SMFA Summit David H. Lawrence XVII Interview Live Chat 28 May 2020**

- [May 28, 4:52 PM] David H.Lawrence XVII: Hey y'all.
- [May 28, 4:52 PM] Stephanie Bergeron: Hello David! Looking forward to your chat!
- [May 28, 4:52 PM] Sarah Thompson: Hi, David! I'm so excited for your interview!!
- [May 28, 4:52 PM] David H.Lawrence XVII: I'm surrounded by the best ninjas evah
- [May 28, 4:53 PM] David H.Lawrence XVII: I so wish I could change my avatar to something less goofy
- [May 28, 4:53 PM] Sarah Thompson: And we are having the best speakers ever at this Summit! Wow!
- [May 28, 4:53 PM] BerryNewkirk: Hi David. Excited for your chat, and thanks for being here in case we have follow up questions. :)
- [May 28, 4:54 PM] TessaMarkle: hi everyone! looking forward to hearing your interview david, and watching the replays for this afternoon!
- [May 28, 4:55 PM] MattCrabtree: Looking forward to it David!
- [May 28, 4:55 PM] David H.Lawrence XVII: Wow...that picture isn't even an option on Gravatar for me...
- [May 28, 4:55 PM] Bonnie G: Woo HOO! Let us know where you're watching from, beautiful people! :)
- [May 28, 4:56 PM] David H.Lawrence XVII: Beautiful downtown Burbank
- [May 28, 4:56 PM] TessaMarkle: almost next-door, north hollywood by the airport!
- [May 28, 4:56 PM] TBG\_Erin: Sippin' strawberry kombucha deep in the Valley! <3
- [May 28, 4:56 PM] MattCrabtree: BRooklyn, NY!
- [May 28, 4:57 PM] TessaMarkle: yum, i just started making my own again, @erin.
- [May 28, 4:57 PM] PatriciaBecker-Spellman: Valencia, CA :)
- [May 28, 4:57 PM] TBG\_Amy: Albuquerque, New Mexico
- [May 28, 4:57 PM] BerryNewkirk: squeezed between hollywood and west hollywood
- [May 28, 4:58 PM] Bonnie G: We are live!!
- [May 28, 4:58 PM] Sarah Thompson: I love kombucha, Erin and Tessa! Having some chips and salsa in Phoenix, myself :)
- [May 28, 4:58 PM] TinaKien:
- [May 28, 4:58 PM] JayeRestivo: Los Angeles! Just had a great sandwich from Porchetta Republic. So good and made with love! Supporting a local business!
- [May 28, 4:58 PM] David H.Lawrence XVII: Proud to be the MARTINI SHOT
- [May 28, 4:59 PM] TBG\_Erin: ooh yum @Tessa! My boyfriend and I had this idea that we were gonna make our own as a fun date idea... until we realized it is NOT a one-evening endeavor. ;)
- [May 28, 5:00 PM] PamTierney: Chicago here once again!
- [May 28, 5:00 PM] BenYemba: Hello again from North Carolina
- [May 28, 5:00 PM] JayeRestivo: And Pellegrino water for the win in my house!
- [May 28, 5:00 PM] MonicaGilbert: Monica Gilbert LA
- [May 28, 5:00 PM] MelissaBrownell: Back from LA :)
- [May 28, 5:01 PM] Stephanie Bergeron: The live experience is the best!

[May 28, 5:01 PM] Emily Kindred: Back from Toronto, Canada <3  
[May 28, 5:01 PM] RemyO&#39;Brien: i was  
[May 28, 5:01 PM] ReynGraves: Hello from Atlanta!  
[May 28, 5:01 PM] BethGilvie: Made it just in time!  
[May 28, 5:01 PM] CaityWare: Watching from toasty Woodland Hills  
[May 28, 5:01 PM] JayeRestivo: Going to listen to Janet's 9 am class in a bit. Also have some meditation to do!  
[May 28, 5:01 PM] Emily Kindred: my pleasure :)  
[May 28, 5:01 PM] CaityWare: just rub it in my face  
[May 28, 5:02 PM] CaityWare: booooooooo  
[May 28, 5:02 PM] BethGilvie: Ohhhhhhhh that's so nice  
[May 28, 5:02 PM] BethGilvie: Hahahahahahahahaha  
[May 28, 5:02 PM] David H.Lawrence XVII: boob cleansing  
[May 28, 5:02 PM] CaityWare: i do a good boob clean too  
[May 28, 5:02 PM] SeanFrost: Hi Bon!  
[May 28, 5:02 PM] CaityWare: WHOA it bleeps out boob  
[May 28, 5:02 PM] TBG\_Erin: on it!  
[May 28, 5:02 PM] Bonnie G: The hell?!?  
[May 28, 5:02 PM] Bonnie G: Censoring boobs?  
[May 28, 5:02 PM] CaityWare: Patriarchy  
[May 28, 5:03 PM] TBG\_Erin: BOOB  
[May 28, 5:03 PM] AissaLlontop: woohoo!!!! been looking forward to this one!  
[May 28, 5:03 PM] Bonnie G: Welcome, Aissa!  
[May 28, 5:03 PM] Bonnie G: LOL Erin.  
[May 28, 5:03 PM] BethGilvie: I actually \*do\* have voiceover class tonight, so I have to duck out about halfway through, but I'm so STOKED for this.  
[May 28, 5:04 PM] Stephanie Bergeron: Oh! Now we know!  
[May 28, 5:04 PM] Bonnie G: Way to learn-learn-learn, Beth!  
[May 28, 5:04 PM] TBG\_Erin: OMG I love it  
[May 28, 5:04 PM] DebSnyder: The 17th!!!  
[May 28, 5:04 PM] BethGilvie: Thank you! I bit off more than I could chew this week, but I don't regret it.  
[May 28, 5:04 PM] Constance Zaytoun: that's hilarious!!!  
[May 28, 5:04 PM] BethGilvie: Hahaha oh man  
[May 28, 5:04 PM] Emily Kindred: David!! It has been a minute. We met a decade ago through Bob Fraser, I was so excited to see you were a speaker as part of the summit! :)  
[May 28, 5:04 PM] Ivett: I totally love the 17th :) great idea.  
[May 28, 5:04 PM] Bonnie G: Beth, I'm gonna sleep in June. ;)  
[May 28, 5:04 PM] DebSnyder: What a family legacy!!!  
[May 28, 5:04 PM] DebSnyder: And Roman Numerals!  
[May 28, 5:04 PM] JayeRestivo: HA! LOVE IT! Thought it had to do with Super Bowls!!!!  
[May 28, 5:04 PM] Bonnie G: Bob Fraser! Wow! A blast from the past.  
[May 28, 5:04 PM] TBG\_Erin: David are you on a DSLR?

[May 28, 5:04 PM] Bonnie G: LOL Jaye!  
[May 28, 5:05 PM] David H.Lawrence XVII: I am, Erin  
[May 28, 5:05 PM] BethGilvie: I know you are, Bon! :)  
[May 28, 5:05 PM] Emily Kindred: The first time I went to LA was for a Bob workshop  
[May 28, 5:05 PM] TBG\_Erin: Looks GORGE  
[May 28, 5:05 PM] Emily Kindred: what a freaking gem of a man, RIP  
[May 28, 5:05 PM] Bonnie G: Yes.  
[May 28, 5:05 PM] BethGilvie: Wish I could pull lots of work on fewer hours, but my mental gears start to grind if I don't sleep enough.  
[May 28, 5:05 PM] Ivett: Aw. I loved Bob Fraser. I went to one of his taping gigs once. He was such a sweet person.  
[May 28, 5:05 PM] Bonnie G: Very.  
[May 28, 5:05 PM] David H.Lawrence XVII: Nice to see you, Emily!!!  
[May 28, 5:05 PM] BethGilvie: lol DC with the ego  
[May 28, 5:06 PM] BethGilvie: It TOTALLY snows there  
[May 28, 5:06 PM] TBG\_Amy: Oh yes, DC Snow... some of the worst I've ever seen  
[May 28, 5:06 PM] ReginaPerrone: I'm with you about the sleep @BethGilvie  
[May 28, 5:06 PM] Emily Kindred: That trip demystified LA in the best possible way, I met the most genuine people I'm still friends with today  
[May 28, 5:06 PM] BethGilvie: Thanks, Regina! It's been a hard lesson to learn  
[May 28, 5:07 PM] Bonnie G: Love those reconnaissance missions, Emily!  
[May 28, 5:07 PM] Stephanie Bergeron: Oh, you have to honor the sleep needs.  
[May 28, 5:07 PM] BethGilvie: They are terrible gods, Stephanie.  
[May 28, 5:07 PM] BethGilvie: They will rout you.  
[May 28, 5:07 PM] Stephanie Bergeron: That's a form of self-care too.  
[May 28, 5:07 PM] JayeRestivo: didn't get agent til he felt he was ready.  
[May 28, 5:08 PM] JayeRestivo: You have to have to tools to present to an agent.  
[May 28, 5:08 PM] BethGilvie: oh this is already so helpful  
[May 28, 5:08 PM] Emily Kindred: I didn't believe the stories and had to see it for myself.  
[May 28, 5:09 PM] BethGilvie: The waiting is so hard to do. That takes enoughness.  
[May 28, 5:09 PM] ReginaPerrone: @BethGilvie I'm in my 50's and still learning!  
[May 28, 5:09 PM] Bonnie G: It really does, Beth!  
[May 28, 5:09 PM] BethGilvie: Get it, Regina!!  
[May 28, 5:10 PM] Emily Kindred: well said Beth  
[May 28, 5:10 PM] JayeRestivo: Getting an agent too soon - looking for a short cut.  
[May 28, 5:10 PM] Bonnie G: Yay, Regina! I'm about to join you in those 50s and I feel like I'm just getting started! ;)  
[May 28, 5:10 PM] Constance Zaytoun: oh my god, yes, David! i've tried to send folks your way and they don't want it because it's not a "shortcut." ugh!  
[May 28, 5:10 PM] JayeRestivo: I'm just getting to my 70's and I still have more to learn - LOTS more!!  
[May 28, 5:11 PM] Constance Zaytoun: so many folks think just having a nice voice is enough & they just need the agent & the job.

[May 28, 5:11 PM] Emily Kindred: why are folks so surprised that a career takes hard work?

[May 28, 5:11 PM] Stephanie Bergeron: I think that hooks back into Hollywood "selling the dream", Emily.

[May 28, 5:11 PM] Emily Kindred: It's the same as the "I'm pretty hire me"

[May 28, 5:11 PM] JayeRestivo: Schwab's!

[May 28, 5:11 PM] Emily Kindred: great point Stephanie

[May 28, 5:11 PM] BethGilvie: Agreed, Stephanie

[May 28, 5:11 PM] Stephanie Bergeron: Old guard.

[May 28, 5:12 PM] Emily Kindred: the secret of the sausage!!

[May 28, 5:12 PM] Emily Kindred: throw back

[May 28, 5:12 PM] Ivett: And unfortunately, people can live in LA for years and still not get how things work.

[May 28, 5:12 PM] Bonnie G: Yes, Stephanie. Selling the dream. We are complicit in creating that kind of delusion.

[May 28, 5:12 PM] ShanayFuller: Im so the same way. Ive been applying to various film and production internships. I feel i need to see the biz from the inside out

[May 28, 5:12 PM] ReginaPerrone: How are you guys seeing the interview and the chat at the same time?

[May 28, 5:12 PM] David H.Lawrence XVII: Regina - click on the pop out icon lower right hand corner

[May 28, 5:12 PM] Bonnie G: Regina, there's a pop out button under the chat and you can move it to be beside the video window.

[May 28, 5:13 PM] David H.Lawrence XVII: then position it near the video

[May 28, 5:13 PM] Emily Kindred: I listen to the video and type in the chat, my pop out doesn't work

[May 28, 5:13 PM] David H.Lawrence XVII: What Bonnie said

[May 28, 5:13 PM] Bonnie G: That's smart, Shanay.

[May 28, 5:13 PM] Bonnie G: What David said. ;)

[May 28, 5:13 PM] Bonnie G: Oh, boo, Emily!

[May 28, 5:13 PM] BethGilvie: The pop-up is the only way I can do it. I also zoom out of my browser a bit to fit both on my screen.

[May 28, 5:13 PM] Constance Zaytoun: me, too

[May 28, 5:13 PM] ShanayFuller:

[May 28, 5:14 PM] Emily Kindred: THE SAUSAGE!!

[May 28, 5:14 PM] Emily Kindred: it's ok, I scroll up and down

[May 28, 5:15 PM] TBG\_Erin: Emily, could you try opening the video in another window? I've got a split screen going.

[May 28, 5:15 PM] RemyO'Brien: me too Emily. My pop out doesn't work either

[May 28, 5:15 PM] Constance Zaytoun: hear, hear!!

[May 28, 5:15 PM] TBG\_Erin: (More specifically, I have two versions of the Summit page going... one where I'm using the chat, and the other where the video is playing.)

[May 28, 5:16 PM] David H.Lawrence XVII: THE ART

[May 28, 5:16 PM] David H.Lawrence XVII: THE COMMERCE

[May 28, 5:16 PM] Emily Kindred: ok I super zoomed out  
[May 28, 5:16 PM] David H.Lawrence XVII: THE SCIENCE  
[May 28, 5:16 PM] Constance Zaytoun: and now i feel like we're a lot more responsible for the science than before COVID  
[May 28, 5:16 PM] David H.Lawrence XVII: THE MINDSET  
[May 28, 5:17 PM] Emily Kindred: love that!  
[May 28, 5:17 PM] BethGilvie: Oh, I love that!!  
[May 28, 5:17 PM] Emily Kindred: failure is a goldmine  
[May 28, 5:17 PM] Ivett: This is genius. 4 basic pillars: art/acting, commerce/business, the science/technology, mindset  
[May 28, 5:17 PM] BethGilvie: Hahahaha YES Longaberger throwback  
[May 28, 5:17 PM] TinaKien: Learn from your failures (opportunities)  
[May 28, 5:18 PM] Constance Zaytoun: so beautiful! thank you!  
[May 28, 5:18 PM] BethGilvie: yes yes yes  
[May 28, 5:19 PM] JayeRestivo: Mindset. Mindset. Mindset.  
[May 28, 5:19 PM] Stephanie Bergeron: That eyeroll says it all. Lol.  
[May 28, 5:19 PM] David H.Lawrence XVII: Love that. People show up with their "no" fully extended. Gotta do a podcast on that phrase.  
[May 28, 5:19 PM] Emily Kindred: David your video quality in this interview is amazing, may I ask what kind of camera you are using?  
[May 28, 5:20 PM] BethGilvie: ^^I was wondering that, too  
[May 28, 5:20 PM] DebSnyder: Love(d) that show!  
[May 28, 5:20 PM] BethGilvie: Oh my god...  
[May 28, 5:20 PM] TinaKien: :O yikes  
[May 28, 5:20 PM] Emily Kindred: OH EM GEE  
[May 28, 5:20 PM] DebSnyder: OH.....  
[May 28, 5:20 PM] Stephanie Bergeron: Wow.  
[May 28, 5:20 PM] Emily Kindred: gross  
[May 28, 5:20 PM] RemyO&#39;Brien: me too Deb  
[May 28, 5:20 PM] AyaOhara: oh god ...  
[May 28, 5:20 PM] DebSnyder: I bet they don't wear masks.  
[May 28, 5:21 PM] Bonnie G: Beth, Emily... I believe Erin said it's a DLSR?  
[May 28, 5:22 PM] BethGilvie: Oh!  
[May 28, 5:22 PM] BethGilvie: Thank you, Bon. :)  
[May 28, 5:22 PM] David H.Lawrence XVII: Panasonic LUMIX G7 with a 20 mm prime lens  
[May 28, 5:22 PM] Constance Zaytoun: oh my god, YAAAAAAS! those descriptions never help me!  
[May 28, 5:22 PM] BethGilvie: Thank you, David!!  
[May 28, 5:22 PM] Emily Kindred: thank you David!  
[May 28, 5:23 PM] DebSnyder: That's what you do!  
[May 28, 5:23 PM] DebSnyder: LOL!!!  
[May 28, 5:25 PM] DebSnyder: WORD! ENOUGH! MINDSET!  
[May 28, 5:25 PM] Emily Kindred: law of attraction

[May 28, 5:25 PM] Constance Zaytoun: correct -- when i hear a spot for which i've auditioned, i almost never hear someone on a commercial VO who's voice is like mine. so i have to keep telling myself to stick to myself/my tone/my voice. one day a client will dig it again.

[May 28, 5:26 PM] BethGilvie: I'm writing so fast I can't YAS everything - this is so good

[May 28, 5:26 PM] SeanFrost: Love what you just said, David. Otherwise seems like it can lead to us trying to please everybody, which is a great way to lose yourself.

[May 28, 5:26 PM] BethGilvie: No only equals not now

[May 28, 5:26 PM] Bonnie G: That's awesome, Beth!

[May 28, 5:26 PM] Emily Kindred: I ran into a friend at a callback and she ended up booking the job we both went for and I was SO FREAKING HAPPY FOR HER!! I sent her a congrats note!

[May 28, 5:26 PM] Constance Zaytoun: ignore the petal removal!!

[May 28, 5:26 PM] Bonnie G: Emily, that's what pros do! Well done!

[May 28, 5:27 PM] Stephanie Bergeron: Ha!

[May 28, 5:28 PM] Constance Zaytoun: oh my god! that's awesome! love that, David!

[May 28, 5:28 PM] BethGilvie: Yes, Emily!!

[May 28, 5:28 PM] AmeliaRico: There's always more to work on! lol

[May 28, 5:29 PM] Constance Zaytoun: the symbolic pitch. beautiful!

[May 28, 5:29 PM] SeanFrost: Tearing script--Sounds like something we should metaphorically do with not only scripts but mistakes/regrets. Live-learn-move on.

[May 28, 5:29 PM] Emily Kindred: love that... "don't you have something else to work on? go work on it!"

[May 28, 5:29 PM] Stephanie Bergeron: Agreed, Constance. Ceremony of letting go.

[May 28, 5:29 PM] Constance Zaytoun: Michael Kostroff says the same thing re: not gonna get the job. Audition Psych 101 book.

[May 28, 5:29 PM] Ivett: Yes! That's so awesome. Finding something else to work on definitely helps letting things go.

[May 28, 5:30 PM] David H.Lawrence XVII: Kostroff is exactly who taught me to think that way

[May 28, 5:30 PM] Constance Zaytoun: love the Kostroff!

[May 28, 5:30 PM] Stephanie Bergeron: Great book.

[May 28, 5:30 PM] Emily Kindred: and ACX is in Canada now!

[May 28, 5:30 PM] Emily Kindred: woot!

[May 28, 5:30 PM] RemyO&#39;Brien: I actually just bought that book

[May 28, 5:31 PM] Stephanie Bergeron: Separate link, or all in one, Emily?

[May 28, 5:31 PM] BethGilvie: Gotta dash - David, this is MAGNIFICENT. Thank you thank you thank you. I'll be back for the replay later. Thank you to you and Bon, so much!!!

[May 28, 5:31 PM] Emily Kindred: what book Remy?

[May 28, 5:31 PM] Emily Kindred: bye Beth!

[May 28, 5:31 PM] Stephanie Bergeron: Have fun in your class, Beth!

[May 28, 5:31 PM] RemyO&#39;Brien: audition pscy 101

[May 28, 5:31 PM] Constance Zaytoun: it's great, Remy. Audition Psych 101 by michael kostroff

[May 28, 5:31 PM] RemyO&#39;Brien: ok I can't spell lately

[May 28, 5:31 PM] Constance Zaytoun: he's also a lovely teacher/coach if you get to take his class

[May 28, 5:31 PM] DebSnyder: Wow... ACX is cool... New information...

[May 28, 5:32 PM] Emily Kindred: yessss Bonnie reading my mind with the questions

[May 28, 5:32 PM] ShanayFuller: yes please talk about the home studio, ive been on amazon lately

[May 28, 5:32 PM] AmeliaRico: David, do you get spam mail in ACX? I've only been on it for like 3 days and I've gotten 2 "offer" emails but I have no way to verify if they are a real thing and it all just seems to good to be true, honestly. lol

[May 28, 5:32 PM] Bonnie G: Love reading your mind, Emily. ;)

[May 28, 5:32 PM] David H.Lawrence XVII: I don't, no - no spam

[May 28, 5:32 PM] Constance Zaytoun: i'm so excited to hear more about audio books ! i just got my first audition for one tonight!

[May 28, 5:33 PM] DebSnyder: Wonderful Constance!!!

[May 28, 5:33 PM] Leah Cevoli: Nope, no spam in my acx account, either.

[May 28, 5:33 PM] Stephanie Bergeron: Congrats!

[May 28, 5:33 PM] Constance Zaytoun: woot! thank you!

[May 28, 5:34 PM] Bonnie G: Yay, Connie!!

[May 28, 5:34 PM] Constance Zaytoun: given i have a slight dyslexia, this is gonna be interesting...heehee!

[May 28, 5:34 PM] Emily Kindred: I believe it's all in one Stephanie

[May 28, 5:34 PM] SeanFrost: Love this! Value/price!

[May 28, 5:34 PM] Constance Zaytoun: i hear that re: value & price! i was thinking the same thing when i was assessing web site designers!

[May 28, 5:34 PM] Stephanie Bergeron: Cool, Emily.

[May 28, 5:34 PM] AmeliaRico: Hmm. I googled the people that sent me the emails and can't find them and one of them named books that are already audiobooks so I'm a little weary. Though they don't have my personal email or anything so I can't really see an end goal for spam either so I'm just waiting to see if they come through with an actual offer or not.

[May 28, 5:36 PM] AmeliaRico: And the emails are riddled with typos and improper capitalization and such so I just don't know.

[May 28, 5:36 PM] ShanayFuller: Ohhhhhhhhhh

[May 28, 5:36 PM] ShanayFuller: Yesss Butter!

[May 28, 5:36 PM] AmeliaRico: Ooh, that mic is puuuuurdy.

[May 28, 5:36 PM] RemyO&#39;Brien: I do love your voice

[May 28, 5:37 PM] Ivett: Wow. Such a pleasant sound!

[May 28, 5:37 PM] DebSnyder: SM58?

[May 28, 5:37 PM] DebSnyder: USB!!!

[May 28, 5:37 PM] SeanFrost: I have the AT2020 as well, on David's recommendation.

[May 28, 5:37 PM] Stephanie Bergeron: Mine JUST arrived yesterday! AT2020 USB+

[May 28, 5:37 PM] DebSnyder: What!

[May 28, 5:38 PM] Constance Zaytoun: i was suckered into abandoning my usb by my agent this march. i have the AT2020 and had to buy the RODE and scarlett.

[May 28, 5:38 PM] Emily Kindred: I always worry about soundproofing

[May 28, 5:38 PM] Bonnie G: Yep! We started using AT2020 USB in 2011 when we did the first season of my podcast!

[May 28, 5:38 PM] DebSnyder: I do love the neumann for singing.

[May 28, 5:38 PM] DebSnyder: Love AUDACITY!

[May 28, 5:38 PM] RemyO&#39;Brien: I love audacity

[May 28, 5:38 PM] Bonnie G: Me too, Deb.

[May 28, 5:38 PM] Stephanie Bergeron: I was sold after hearing many of David's videos... but that's awesome you use one too, Bon! You always sound so clear.

[May 28, 5:38 PM] DebSnyder: Remy!!!!

[May 28, 5:39 PM] Bonnie G: Audacity is great.

[May 28, 5:39 PM] BerryNewkirk: Audacity is where it's at

[May 28, 5:39 PM] Bonnie G: Thanks, Stephanie!

[May 28, 5:39 PM] AmeliaRico: I recorded in my closet. Built in soundproofing. lol

[May 28, 5:39 PM] RemyO&#39;Brien: Deb!!!

[May 28, 5:39 PM] SeanFrost: Love that it's not the cost of your tools but the skill with which you use them.

[May 28, 5:39 PM] Bonnie G: Brilliant, Amelia!

[May 28, 5:39 PM] Laura B.: Audacity!

[May 28, 5:39 PM] DebSnyder: Condenser mic...

[May 28, 5:39 PM] DebSnyder: Nice David...

[May 28, 5:39 PM] Constance Zaytoun: beautiful! thank you!

[May 28, 5:39 PM] DebSnyder: Signed up... waiting for verification email... Almost in!!!

[May 28, 5:39 PM] David H.Lawrence XVII: <https://voheroes.com/bonnie>

[May 28, 5:39 PM] AyaOhara: yayyyy

[May 28, 5:39 PM] AmeliaRico: YAY! Awesome awesome!

[May 28, 5:40 PM] BerryNewkirk: Thank you David!!!!

[May 28, 5:40 PM] KaitlinLarge: wow, David!

[May 28, 5:40 PM] David H.Lawrence XVII: Just tried to put that link in the chat - if a mod could do that I'd appreciate it

[May 28, 5:40 PM] TBG\_Erin: David, our chat censors out URLs.... would you please include it in the comments on the replay page after we wrap?

[May 28, 5:40 PM] Bonnie G: It's all linked from the GOODIES page, y'all! :) Go get it!

[May 28, 5:40 PM] David H.Lawrence XVII: voheroes dot com slash bonnie

[May 28, 5:40 PM] Constance Zaytoun: prather!!

[May 28, 5:40 PM] Bonnie G: VickySue!

[May 28, 5:40 PM] TBG\_Erin: And yes, it's already on the goodies page as well. :)

[May 28, 5:40 PM] SeanFrost: VP rules!

[May 28, 5:40 PM] Stephanie Bergeron: Already bookmarked.

[May 28, 5:40 PM] AyaOhara: wow!

[May 28, 5:40 PM] Constance Zaytoun: thank you, david!

- [May 28, 5:40 PM] DebSnyder: Awesome! Thank you.
- [May 28, 5:41 PM] David H.Lawrence XVII: also added the link on that /bonnie page to the ACX Master Class
- [May 28, 5:41 PM] PatriciaBecker-Spellman: Wonderful David, thank you!
- [May 28, 5:41 PM] TBG\_Amy: Yes to adding VO to my toolbelt... for sure
- [May 28, 5:41 PM] ReginaPerrone: This has been amazing!! Thank you!!
- [May 28, 5:41 PM] RemyO&#39;Brien: David thank you so much
- [May 28, 5:41 PM] CarlyneAubin: "When you do get the job, love that to death."
- [May 28, 5:41 PM] SeanFrost: Victoria seems soooooo happy doing voiceover going by her insta.
- [May 28, 5:41 PM] BenYemba: Thanks david!
- [May 28, 5:41 PM] PatriciaBecker-Spellman: Keep moving forward...
- [May 28, 5:41 PM] DebSnyder: Don't have to spend a lot of money to set up your home studio
- [May 28, 5:41 PM] TBG\_Amy: Audition and forget it.
- [May 28, 5:41 PM] TinaKien: thank you, david
- [May 28, 5:41 PM] MonicaGilbert: Thank you David
- [May 28, 5:41 PM] JayeRestivo: OMG.
- [May 28, 5:41 PM] AyeshaAdamo: Great to know that you can rock it on that affordable mic
- [May 28, 5:41 PM] RemyO&#39;Brien: Failure is a gold mine. be at peace that you not likely to get job
- [May 28, 5:41 PM] David H.Lawrence XVII: You all are so welcome
- [May 28, 5:41 PM] Stephanie Bergeron: VO is an eventuality, not an option. Mutual muscles.
- [May 28, 5:41 PM] BenYemba: This just inspired and motivated me to get started with audiobooks, an easier way to get your foot in the door
- [May 28, 5:41 PM] JayeRestivo: You are good enough. You may not be right for what they needed.
- [May 28, 5:42 PM] KaitlinLarge: Failure is a goldmine, baby!!! Always learn from it.
- [May 28, 5:42 PM] AissaLlontop: be prepared before doing demo portfolio
- [May 28, 5:42 PM] DebSnyder: Portfolio of income... love that phrase and concept for so many reasons David!
- [May 28, 5:42 PM] Emily Kindred: be at peace when you don't get the job, don't you have something else to work on?, art/commerce/science/mindset
- [May 28, 5:42 PM] Laura B.: Yes, audition and forget it, let it go, don't have to spend a bunch of money
- [May 28, 5:42 PM] AmeliaRico: It sure does feel like the lottery. lol
- [May 28, 5:42 PM] ReginaPerrone: Have to run! Have a great night everyone!
- [May 28, 5:42 PM] SeanFrost: You are enough--no need to spend zillions--trust in some common sense--it is what it is (re. getting the gig)--Something from earlier: "the fact that it happened means it can happen to you"
- [May 28, 5:43 PM] NicoleRycroft: Thank you David and Bonnie! Loved " understand the art, the commerce, the science and the mindset. Also, failure is a goldmine.
- [May 28, 5:43 PM] Emily Kindred: thank you David! So lovely to reconnect! <3

- [May 28, 5:43 PM] Sarah Thompson: If it's a hobby you can take shortcuts, but if it's something you actually want to be an expert in why would you take shortcuts?!
- [May 28, 5:43 PM] Stephanie Bergeron: Thank you, David!
- [May 28, 5:43 PM] Ivett: Thank you so much David!
- [May 28, 5:44 PM] Stephanie Bergeron: And thank you for another awesome day, Bonnie!
- [May 28, 5:44 PM] TessaMarkle: thank you david, looking forward to checking out voheroes!
- [May 28, 5:44 PM] David H.Lawrence XVII: There's nothing wrong with looking for efficiencies, but you have to understand the entire process first
- [May 28, 5:44 PM] DebSnyder: Joyfully earned money. WOW!
- [May 28, 5:44 PM] JayeRestivo: When I lived in NY, I used to volunteer to do book recordings for the Braille Institute. I need to get back to it.
- [May 28, 5:44 PM] BenYemba: I also wouldnt want to get an agent or demo unless I absolutely felt sure that I was ready
- [May 28, 5:44 PM] MariaOliveira: Thank you David, so much goodness can't wait to get started!
- [May 28, 5:45 PM] SeanFrost: Shortcuts usually turn out to be the long way round. You often have to do stuff twice.
- [May 28, 5:45 PM] IreneSantiago: Thank you, David! Set your value and price.
- [May 28, 5:45 PM] DebSnyder: \$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$
- [May 28, 5:45 PM] ShanayFuller: "Audiobooks, low hanging fruit" .....I like fruit
- [May 28, 5:46 PM] Constance Zaytoun: i also have to say that David , like you Bonnie, is so wonderful about sharing his tips and tools to the community.
- [May 28, 5:46 PM] JayeRestivo: Yes. Shanay!
- [May 28, 5:46 PM] Laura B.: Thank you!
- [May 28, 5:46 PM] Constance Zaytoun: get on his email list!
- [May 28, 5:46 PM] AmeliaRico: Thanks David!
- [May 28, 5:46 PM] KaitlinLarge: Thank you so much, David!
- [May 28, 5:46 PM] ReynGraves: Thank you!!
- [May 28, 5:46 PM] Sarah Thompson: Thank you so much David! This was very helpful!!
- [May 28, 5:47 PM] AyaOhara: woohoo! you guys are good luck ! I just got a commercial audition!!
- [May 28, 5:47 PM] BenYemba: THanks for all the great info David!
- [May 28, 5:47 PM] JayeRestivo: xoxoxo David H. Lawrence XVII
- [May 28, 5:47 PM] NicoleRycroft: Thank you so much David!
- [May 28, 5:47 PM] SeanFrost: Thank you Daaaaavvvviiiiiddddd! Forsooth, thou dost rock! ;-)
- [May 28, 5:47 PM] KaitlinLarge: Huzzah! Get it, Aya!
- [May 28, 5:47 PM] AyaOhara: Thank you so much! Such awesome advice!!!
- [May 28, 5:47 PM] PatriciaBecker-Spellman: Great VO info! Thanks!
- [May 28, 5:47 PM] AyaOhara: Thanks Kaitlin! there's still work out there
- [May 28, 5:47 PM] ShanayFuller: Thank you Bonnie and David
- [May 28, 5:47 PM] BerryNewkirk: thank you both!
- [May 28, 5:47 PM] JayeRestivo: It's like buttah!

[May 28, 5:47 PM] David H.Lawrence XVII: Thank you, y'all!! TTYL

[May 28, 5:48 PM] AmeliaRico: Bonnie, you are THE. BEST. <3

[May 28, 5:48 PM] JayeRestivo: Love this community!

[May 29, 8:09 PM] PamelaShaddock: Thank you both. Looking forward to taking the Getting started in VO!

[May 31, 2:01 PM] SallyRowe: Thank you David.

[May 31, 2:20 PM] DeAunCampbell: Thank you both, awesome advice David!